



When you've got Unum,
we've got u™

For benefits you and your clients don't have to worry about



WORK WITH AN INDUSTRY LEADER

- We protect over 30 million employees and their families¹
- We paid \$6 billion in benefits in 2018²
- 98% of our clients are likely to renew with us³
- Serving over 1 in 2 Fortune 100 companies⁴
- Our sights are set on transforming our benefits from the outside in

Broad portfolio provides an integrated experience for you and your clients



Life



Long Term Disability



Short Term Disability



Hospital



Accident



Critical Illness



Dental



Vision



Supplemental LTD



Leave & Absence Planning



Stop Loss



**OUR SIGHTS ARE SET ON
DELIVERING THE BEST CUSTOMER
EXPERIENCE IN THE INDUSTRY**

\$80 MILLION

invested to transform our customer experience and benefits technology¹

A MODERN EXPERIENCE FOR MANAGING BENEFITS



Quoting

A quick and easy path from request to accurate quote

95%

broker quote deadlines met⁵



Onboarding

A modern, digital onboarding experience via Salesforce & Adobe

90%

of our customer experience is digital from signature to first bill¹



Electronic EOI

A simple, intuitive EOI (evidence of insurability) experience for employees

75%

of employees receive instant coverage decision¹



MyUnum

A modern employer portal improving the client experience

50%

less time spent on administrative tasks¹

INNOVATIVE TECHNOLOGY THAT STREAMLINES BENEFITS ADMINISTRATION

HR CONNECT

An easy way to automate some of your most time-consuming HR activities:

- Billing reconciliation
- Leave notifications
- Enrollment

Real-time integration between Unum and HR systems

LeaveLogic

Leave planning made easy

- Personalized absence management dashboard
- Comprehensive timeline,
- Benefits and planning guides

71% administrative cost savings¹

¹ Unum internal data, 2018. ² Unum internal claims data, as of year end 2017. ³ Harris Insights & Analytics, 2017 Employer Loyalty Study, 2018. Based on Classic Group customers. ⁴ Fortune, Fortune 100, 2018. ⁵ Unum internal data, 2018. Applies to simple quotes for Tier 1 brokers when all information provided is accurate and complete. Insurance products are underwritten by the subsidiaries of Unum Group.

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