



A Division of Enhanced Medical Services

# EXCLUSIVE ZEISS FACTORY AUTHORIZED RECONDITIONED EQUIPMENT

VSI, a division of EMS, is the exclusive distributor for Zeiss Factory Authorized reconditioned equipment. This allows us to offer the largest selection of high-quality instruments coupled with industry leading customer service and support.

## THE VSI/ZEISS ADVANTAGE

- Consistent supply of high quality Zeiss factory authorized reconditioned equipment obtained exclusively from Zeiss
- Extensive refurbishment process to assure top-quality performance
- Complete accessory kit included
- 100% Zeiss licensed software
- Original Zeiss replacement parts to ensure quality and meet original FDA release approvals
- Units fully registered with Zeiss for seamless support
- Access to Zeiss service bulletins and updates for ongoing hardware and software life cycle management and support
- 1 Year warranty and lifetime phone support; Eligible for factory extended warranties and service contracts



## ZEISS FACTORY AUTHORIZED RECONDITIONED EQUIPMENT INCLUDES:

- Cirrus 400
- Cirrus 4000
- HFA 740i
- HFA 745i
- HFA 750i
- IOL V5 (5.4 and 5.5)
- Visucam Pro NM
- Visucam Pro NMFA



A Division of Enhanced Medical Services

# EXCLUSIVE ZEISS FACTORY AUTHORIZED RECONDITIONED EQUIPMENT

## VSI/EMS

## UNAUTHORIZED RESELLERS

<ul style="list-style-type: none"> <li>• 100% Zeiss licensed software</li> </ul>	<ul style="list-style-type: none"> <li>• Pirated software licenses</li> </ul>
<ul style="list-style-type: none"> <li>• Extensive refurbishment process</li> </ul>	<ul style="list-style-type: none"> <li>• Repairs usually done with used or after-market parts NOT approved by Zeiss</li> </ul>
<ul style="list-style-type: none"> <li>• One year warranty and lifetime technical phone support</li> </ul>	<ul style="list-style-type: none"> <li>• Often do not have capability to provide technical support or warranties; Likely do not have proper calibration tools</li> </ul>
<ul style="list-style-type: none"> <li>• Units fully registered with Zeiss</li> </ul>	<ul style="list-style-type: none"> <li>• \$2500 recertification fee for Zeiss support, repair or future upgrades</li> </ul>
<ul style="list-style-type: none"> <li>• Ability to upgrade software</li> </ul>	<ul style="list-style-type: none"> <li>• Unable to assist in official Zeiss software/hardware upgrades</li> </ul>
<ul style="list-style-type: none"> <li>• Accessory kit (including test eye) comes standard</li> </ul>	<ul style="list-style-type: none"> <li>• Usually does not come with accessory kit</li> </ul>
<ul style="list-style-type: none"> <li>• Authentic Zeiss parts always available to provide long term service</li> </ul>	<ul style="list-style-type: none"> <li>• Replacement parts often unavailable or unauthorized typically altering FDA approved medical devices</li> </ul>
<ul style="list-style-type: none"> <li>• Largest inventory of Zeiss refurbished products</li> </ul>	<ul style="list-style-type: none"> <li>• Limited inventory; May not have replacement units for potential swap out</li> </ul>
<ul style="list-style-type: none"> <li>• Additional Zeiss service contract available with registered units</li> </ul>	<ul style="list-style-type: none"> <li>• No official Zeiss certified service contracts available</li> </ul>
<ul style="list-style-type: none"> <li>• Original Zeiss boxes, professionally packed with custom foam; Insured shipping method</li> </ul>	<ul style="list-style-type: none"> <li>• Single-wall, used boxes with inadequate packaging increase the risk of units getting damaged in transit</li> </ul>



If you have purchased from an unauthorized reseller or are considering it, please feel free to call us with the serial number and we will gladly provide you with a free history report.

