



## Talent Acquisitions

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Health & Wellness Regional Talent Specialist

Wal-Mart Stores - Health and Wellness

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[www.walmartstores.com/careers](http://www.walmartstores.com/careers)

### Walmart / Sam's Club OD Business Overview

#### **Optometrists Practicing with Walmart / Sam's Club must be:**

- Optometrist holding a license agreement with Walmart/Sam's Club
- Optometrist who works for the OD holding a license agreement with Walmart/Sam's Club
- Associate Optometrist (only available in certain states)
- Optometrist with a license agreement pending with Health & Wellness Professional Affairs

#### **Liability Insurance Requirements:**

- General Liability Insurance:
  - *\$1 Million / \$3 Million - Walmart listed as additional insured*
- Professional Liability Insurance:
  - *\$1 Million/\$3 Million - Walmart is NOT required to be listed as additional insured.*

#### **Flat Rate Rent with A La Carte Additions (if needed):**

- Rent will be paid weekly for all the days the Doctor is contracted to work
- **FLAT RENT:**
  - **Walmart Vision Centers:**
    - Licensed Premises Fee (Space, Furniture, Fixtures & Utilities) \$22.15 per day
  - **Sam's Club Optical:**
    - Licensed Premises Fee (Space, Furniture, Fixtures & Utilities) \$11.65 per day
- **ADDITIONAL SERVICE FEES (IF NEEDED & ALLOWED BY STATE LAW):**  
*Based on the time the Walmart/Sam's Club Associate is working for the Doctor*
  - Administrative Services - \$12.00 per patient hour
  - Op-Tech Services Fee - \$12.00 per patient hour

### **Optional Optometric Equipment Lease:**

- Optometric Equipment Fee \$11.77 per day (Pre-Test & 1<sup>st</sup> Lane):
  - Autorefractor / Autokeratometer
  - Autolensometer
  - Non-Contact Tonometer
  - Visual Fields Analyzer (Perimetry)
  - Pre-Test Instrument Table
  - Exam Chair & Instrument Stand
  - Phoropter
  - Projector
  - Full Diameter Trial Lens Set with Metal Trial Frame
  - Stereo Fly Test
  - Ishihara Color Vision Test
  - Streak Retinoscope
  - Ophthalmoscope
  - Transilluminator
  - Slit Lamp (Biomicroscope) with Goldmann Applanation Tonometer
  - Slit Lamp Condensing Lenses (20 D & 78 D)
  - Binocular Indirect Ophthalmoscope
  - Pneumatic OD Chair
- 2<sup>nd</sup> Lane of Equipment @ \$5.06/Day

### **Insurance Billing:**

- Optometrist responsible for billing all insurance claims (Vision & Medical)

### **Termination of License Agreement:**

- Doctor may terminate license agreement with 60 day written advance notification

### **Non-Competition:**

- For the term of the agreement and one (1) year following agreement: two (2) mile radius
- Dependent upon state law

### **Patient Records:**

- Patient examination records created by the Doctor are the sole property of the Doctor.

### **Additional Benefits:**

- Walmart and Sam's Club Optometrists may transfer rights to other independent Optometrist if they have had a license agreement with Walmart /Sam's Club for at least 10 continuous years
- Great practice/income potential with the large number of shoppers in our stores daily
- Autonomy of Practice
  - Set Your Own Hours
  - Set Your Own Fees – OD's make income on Professional Services
  - Set Your Own Schedule

- Fit the Contacts that are *Best* for the Patient
  - Practice Full Scope Optometry
- Minimal Start Up Costs
  - Doctor Responsible for Diagnostic and Therapeutic Medication Needed for Their Practice
  - No Franchise Fee
- Support of the Company
  - Website dedicated to our Doctors ( [www.walmartod.com](http://www.walmartod.com) )
  - Focus on Professionalism and Patient Care
  - Free Continuing Education (On-Line and Live)
  - Financially stable and committed company
  - Professionally trained Optical staff delivering *Quality* products and materials with *Value*
  - Dedicated to partnering with the *Best Doctors*
- Affiliated Optometrist of Walmart Insurance Plan for Independent OD's
  - Administered by Marsh U.S. Consumer
  - Competitive Rates
  - Flexible options to fit your needs and budget
  - Convenient, hassle-free application process
  - Website: [www.affiliatedoptosofwalmart.com](http://www.affiliatedoptosofwalmart.com)
  - Options include:
    - Professional Liability Insurance
    - Business Owners Policy
    - Workers Compensation Insurance
    - Major Medical Insurance
    - Auto Insurance
    - Homeowners/Renters Insurance