# TransSys Solutions

## Your friendly, flexible Oracle SI – a leader in Oracle Cloud Solutions

**ORACLE CLOUD**
Social. Mobile. Complete.

ORACLE

**ORACLE** Platinum Partner

**TransSys**
enable. enhance. extract.

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# SaaS Engagements

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# SaaS Engagements

**Taleo**
- 15 Engagements | UAE, KSA, Angola | Real Estate, Airline, Oil & Gas, BFS

**HCM / Talent Management**
- 12 Engagements | UAE, India, Angola | Real Estate, Airline, Oil & Gas, BFS

**CXM Cloud**
- 6 Engagements | UAE, KSA, Kenya | Real Estate, Travel, Automotive

**ERP – Financials/ Planning/ Projects /Sourcing**
- 6 Engagements | UAE, Kenya, Kuwait | BFS, Professional Services/ Airline/ Construction

# SaaS Engagements - Vertical

**Banking**
- Taleo | HCM| Talent Management | Procurement & Sourcing | Financials | PBCS

**Oil & Gas**
- HCM | Taleo |Talent Management

**Real Estate**
- Taleo |Talent Management |Sales Cloud

**Airlines**
- Taleo | Talent Management |Marketing Cloud (Eloqua)| Sales Cloud | Service Cloud (RightNow)

**Others**
- Taleo |Talent Management | HCM | Financials & Projects

# Our Credentials…
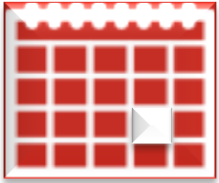
**2010**
Establishment

**250+**
Consultants

**HQ**
Dubai

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**17**
Countries

**80+**
Customers

**IDC**
Chennai
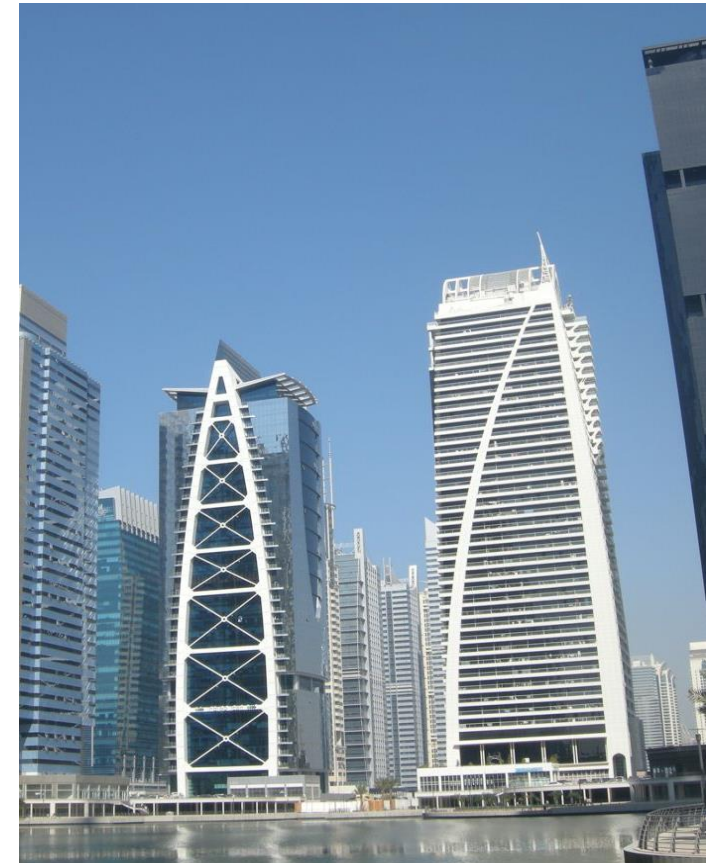
# Our Credentials...
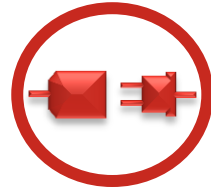
**100+**
engagements

**10**
R12 and DB Upgrades

**30+**
SaaS Projects
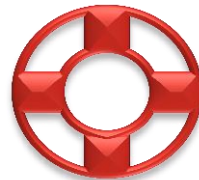
**13**
Application Support



TransSys being presented with Oracle Excellence Award for Specialized Partner of the Year

# Our Credentials

## Our Proven Credentials

Delivered 1st End to End Fusion Multi-Country Implementation across CRM, HCM, Projects, Procurement and Financials across the ECEMEA Region

1st to Deploy End to End CxM Cloud Solution across Sales, Marketing, Service and Customer Data Hub for an Airline Globally

1st Partner to Deploy End to End Fusion HCM for a Financial Services Customer in the ECEMEA Region

1st Partner to Deploy an End to End Fusion Advanced Procurement Cloud Solution for a Customer in the ECEMEA Region

Executed largest number of SaaS Projects in ECEMEA by a Single Partner 22+ and continuing

1st to Deliver Sales Cloud Extensibility across 3 Different Industry Verticals in ECEMEA – Professional Services, Real Estate, Airlines

Partner with the Largest Number of HCM Mobility References in the Middle East and Africa Region

# Our Services

| | | |
|---|---|---|
|  | **Implementation** | ■ E2E implementations \| Multi-site, module rollouts |
|  | **InfraTech** | ■ Infra as a Service (IaaS) \| Adv Technology \| **Transmobile©** Mobile app for Oracle EBS solutions \| Fusion Middleware |
|  | **Upgrade** | ■ R12 upgrades\| DB upgrades \|DB & Platform migration |
|  | **Application Support** | ■ Managed Service \|App support \| DB support \| Shared services |
|  | **Development & Enhancement** | ■ Ground-up application devp\| custom extension development \| RICE factory |

# Our Area of Expertise – Across Domains

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| ERP | HRMS | Customer Experience (CxM) | SaaS Solutions | EPM & BI | InfraTech |
|---|---|---|---|---|---|
| ▪ Financials<br>▪ Treasury<br>▪ Property Management<br>▪ Supply Chain<br>▪ Advanced Procurement<br>▪ Discrete MFG<br>▪ Process MFG<br>▪ Warehouse Management<br>▪ Projects<br>▪ EAM | ▪ Human Resources<br>▪ Self Service<br>▪ Leave Management<br>▪ Payroll<br>▪ Talent Management<br>▪ Learning Mgmt<br>▪ Adv Benefits<br>▪ CWB<br>▪ Workforce Management | ▪ Oracle CRM<br>▪ Siebel CRM<br>▪ Fusion Sales<br>▪ Eloqua (Marketing)<br>▪ RightNow (Service)<br>▪ Social Relationship<br>▪ Customer Hub | ▪ Fusion ERP<br>▪ Fusion Projects<br>▪ Fusion Supply Chain<br>▪ Fusion HCM<br>▪ Fusion Payroll<br>▪ Fusion Talent Management<br>▪ Taleo Recruit & Transitions<br>▪ Taleo Learn<br>▪ Planning & Budgeting<br>▪ OTBI<br>▪ File Based Loaders | ▪ Planning & Budgeting<br>▪ Financial Management<br>▪ Financial Consolidation<br>▪ OBIEE – Dashboard Reporting<br>▪ BI Analytics (Finance, HCM & Spend) | ▪ Fusion Middleware<br>  ➤ BPM & SOA<br>  ➤ WebCenter<br>  ➤ Identity Management<br>  ➤ ADF & Portal<br>  ➤ APEX<br>▪ Mobile Solutions<br>▪ Infrastructure on Cloud<br>▪ Virtualization & Consolidation<br>▪ High Availability<br>▪ RAC & Dataguard<br>▪ DR Site Planning & Set-up |

Consulting → Implementation & Global Rollouts → Upgrades & instance migration → Managed Services Support → Application Development & Integration → Environment Hosting

# Our Oracle Cloud Solutions



**ERP Portfolio**

**HCM Portfolio**

**CxM Portfolio**

| Consulting & Implementation | Co-Existence Model | BI Reporting & Analytics |
|---|---|---|
| Cloud Integration | Training | Data Migration | User Adoption |
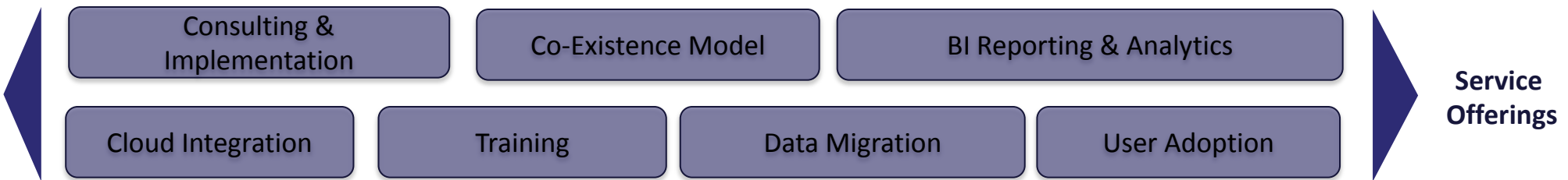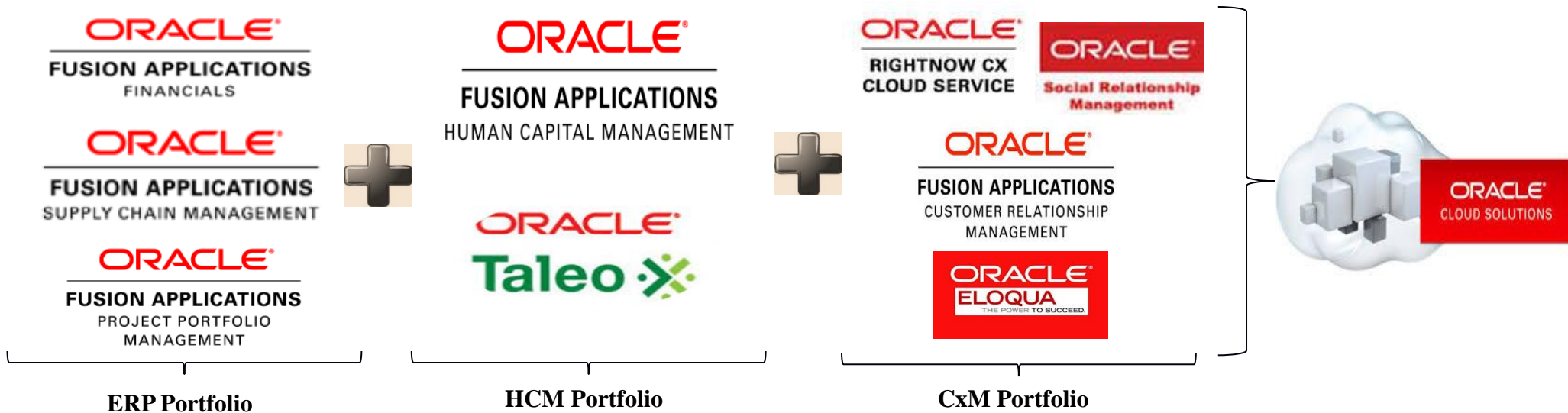
**Service Offerings**

ORACLE® Cloud

# Our CxM Offerings

## Cx Offerings

| Operational CRM | Cross Channel Integration | Social Enablement | Business Intelligence | Web and Mobile Enablement |
|---|---|---|---|---|

## Transformational Service

### Business Consulting
- Business Readiness Analysis
- Strategy and Roadmap
- Product Selection
- Change Management
- Process Modernization

### Technology Enablement
- Architecture Evolution
- Technology Roadmap
- Application consolidation and Rationalization

### Implementation/ Verification & Validation
- Green field Implementation
- Implementation Maximization
- Integration
- Migration
- Verification & Validation

### Support
- Support Optimization
- Application Maintenance
- Release Management
- Enhancement
- Version Upgrade

## Enablers

ORACLE REAL-TIME DECISIONS

ORACLE FUSION APPLICATIONS

ORACLE Social Relationship Management

ORACLE SIEBEL

ORACLE RIGHTNOW CX CLOUD SERVICE

ORACLE BUSINESS INTELLIGENCE

ORACLE eloqua

# Key Customer Highlights

3 of the Top 10 Airlines Globally (World Airline Awards 2015)*

6 out of the Top 10 Airlines in the Middle East, Africa and South West Asia (World Airline Awards 2015)*

4 out of the Top 20 Banks in the Middle East (Zawya – 13th July 2015)*

4 out of the Top 15 Real Estate Developers in the Middle East (Construction Week and Arabian Business)

5 out of the Top 20 Companies in the Gulf States by Market Cap (MENA Intelligence – 2014)

# Awards & Accolades

**2014**

Oracle Excellence Award for
**Specialized Partner of the Year**

**Oracle SaaS Partner of the Year**

Excel4apps for GL Wand
**Partner of the year 2014**

**2013**

**Oracle Specialized Partner of the Year**
in the ECEMEA region

**Partner of the year 2013**
Excel4apps for GL Wand

1st Platinum Partner to receive Multiple Accolades in One Fiscal Year from Oracle Corporation as a Testimony to our Delivery Excellence in 2014 – ( Specialized Applications Partner of the Year EMEA, SaaS Partner of the Year ECEMEA, SaaS Partner of the year AO)

# Thank You!

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