

ESOP Advisory Services

Since 1996, Prairie Capital Advisors has helped hundreds of companies structure, value and sustain their ESOP. With over 275 ESOP clients in a wide range of industries, our professionals have the expertise and experience to serve your ESOP company throughout its lifecycle.

ESOP Feasibility, Implementation & Valuation

Prairie Capital Advisors provides every client with an education they need to understand all aspects of the structure of an ESOP to help ensure the outcome will be in-line with their corporate and personal objectives. Each feasibility study serves as a sophisticated, yet easy to understand, decision-making tool that allows each client to determine whether an ESOP is a viable alternative for them and whether the timing for a transaction is appropriate. Whether it is an initial ESOP transaction or a second or third stage transaction, Prairie has the expertise and keen problem solving skills to anticipate and manage challenges that may arise throughout the transaction process.

Mature ESOP Planning

Handling the complexities that may arise with mature ESOP companies requires extensive experience across multiple disciplines. Our proprietary ESOP Sustainability Study offers clients an integrated tool that will help them effectively manage ESOP policy decisions that may have an impact on business operations.

ESOP Termination

An ESOP termination can take a variety of forms, depending on the reason for the termination. Whether it is an acquisition, sale to a third party, recapitalization or plan termination, our professionals have the expertise necessary to execute the transaction to ensure the outcome is aligned with the client's objectives. Prairie also renders fairness opinions for ESOP companies involved in mergers or acquisitions. Our ESOP advisory practice, coupled with our investment banking services, allows us to advise all parties to a transaction.

Why Prairie Capital Advisors?

Prairie understands the complex regulatory, tax and financial issues that must be considered across the full spectrum of ESOP advisory engagements. Whether we are engaged by the board of directors, management or an ESOP trustee, the result-oriented services we provide are tailored to meet our client's strategic objectives.


SELL-SIDE ADVISORY: ESOPs are unique exit strategies that require specialized knowledge. Our professionals clearly guide business owners through the valuation, feasibility and financing needs of the ESOP transaction.

TRUST-SIDE ADVISORY: We are often engaged by ESOP trustees to provide financial advisory services in the formation of new or subsequent-stage ESOP transactions. Prairie provides independent valuation services for both privately and publically-owned ESOP companies in various industries, nationwide.

ESOP ADVISORY TO THE BOARD OF DIRECTORS: Creating a successful and sustainable ESOP is a complex process. As ESOP thought leaders, we advise board of directors regarding the concerns facing young and mature ESOP companies.

Representative Transactions

ESOP Advisory




has sold common stock to the

Brian Tooley Racing, Inc.
Employee Stock Ownership Plan

Advisor to the Seller

ESOP Advisory




has sold common stock to the

Darvin Holding Company
Employee Stock Ownership Plan

Advisor to the Seller

Fairness Opinion



has sold common stock to the

Petretti Corporation
Employee Stock Ownership Plan

Advisor to the Buyer

ESOP Advisory



was acquired by




FOLIENCE™
Invest in Different.

Advisor to the Seller

Fairness Opinion

Shareholders of




have sold common stock to the

Hammond Group, Inc.
Employee Stock Ownership Plan

Advisor to the Buyer

Fairness Opinion




has sold common stock to the

DariFill, Inc.
Employee Stock Ownership Plan

Advisor to the Buyer

Fairness Opinion



has sold common stock to the

BCP Transportation, Inc.
Employee Stock Ownership Plan

Advisor to the Buyer

Fairness Opinion




has sold preferred and common stock to

TOWERBROOK

Advisor to the Trustee

ESOP Advisory



has sold common stock to the

International Decorators Inc.
Employee Stock Ownership Trust

Advisor to the Seller