



**HS**  
HEALTH SPACE

CSE:HS, Frankfurt:38H, OTC:HDSLFL

**October 2018**

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This presentation contains forward-looking statements and forward-looking information within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "objective", "ongoing", "may", "will", "project", "should", "believe", "plans", "intends" and similar expressions are intended to identify forward-looking information or statements.

More particularly and without limitation, this presentation contains forward-looking statements and information concerning HealthSpace's future financial performance. The forward-looking statements and information are based on certain key expectations and assumptions made by HealthSpace, including expectations and assumptions concerning the success of new product development, HealthSpace's ability to integrate acquired businesses and complete strategic acquisitions of additional business and other factors that affect demand for HealthSpace's products.

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These risks and uncertainties, include, but are not limited to expenditures and other factors that affect demand for HealthSpace's products, industry competition, the need to effectively integrate acquired businesses, uncertainties as to HealthSpace's ability to implement its business strategy effectively in Canada

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# HealthSpace Data Systems

## What we do

Deliver end-to-end data management software to government organizations, such as Environmental Health Departments.

Streamline data delivery, payment solutions and helping to drive efficiency & transparency for both public and private sectors through the use of Cloud based software.



## How we generate revenue

Through Software-as-a-Service (SaaS), via subscriptions or termed contracts.

Serving over 300+ government agencies with multi-year contracts.

Delivering new lines of business to additional government agencies, such as Agriculture, alongside payment integration for transactional revenue.



## Advantages of our software

Unified HSCloud Suite Pro is the only environmental health tech solution that can simultaneously service government and commercial enterprise out-of-the-box.

Government level applications with modern tech UI/UX is rapidly accelerating client adoption.



# Innovation

## HealthSpace **CS Pro**

A platform that combines inspections, reporting, management and data through our three products.



### HealthSpace **Touch**

Conduct paperless field inspections from any place, at any time with our intuitive suite of native apps for iOS, Android and Windows.



### HealthSpace **Cloud**

A fully-customizable cloud-based portal for managing applications, licenses, permits, inspections and other data.



### HealthSpace **Data**

An environmental health reporting, analytics and monitoring platform. HealthSpace Data is a robust platform that turns information overload into useful, actionable insights.



# Hear from some of our happy customers

We serve 300+ government and public health agencies as well as private sector companies. Here's what some of them have to say about us.

## Ivana MacMillan

ENVIRONMENTAL HEALTH INFORMATION SYSTEM / HEALTH CANADA

I wanted to pass on that the EHIS team has been recognized for their work on the EHIS by obtaining the FNIHB ADM Award of Excellence and Merit. This would not have been possible without the dedication of HealthSpace and it is appreciated.

## David Bennitz

TRAVELLING PUBLIC MANAGER  
ENVIRONMENTAL HEALTH BUREAU

The Travelling Public Program would like to take this opportunity to recognize the work performed by Steve Young on the development of the recent PHITS module to accommodate aircraft inspections associated with our Conveyances Risk Assessment Pilot Project. Steve's advice, patience and professionalism was, and continues to be, instrumental in the development of our inspection tools.

## Val Brown

PUBLIC HEALTH PROTECTION CLERK  
NORTHEAST HEALTH SERVICES

I just looked at the report you had Lorne create for me and I LOVE IT!!! You have no idea how much time this is going to save me. I have decided that you must be my own PERSONAL SANTA CLAUS and Lorne is the TOP ELF. Thank you, thank you.





# HealthSpace Users by the Numbers

Last year Angie Clark did **700** routine inspections, **200** complaint inspections, **30** Court dates, logged **3,000** travel miles and quite possibly prevented dozens of illnesses.

That's why she is never without her tablet and **HealthSpace CS Pro**.



When Angie makes a call, her work is available to the department and the public within minutes. She always has the information she needs for maximum productivity and accuracy.

Facilities are never missed and high-hazard establishment inspections are never late.

ANGIE = A Nom-de-plume Genuine Inspector Environmentalist, and these results reflect actual activity.



# Solutions:

## Private Audits & Data Analytics

- Gov't clients served by **HEALTH SPACE** perform thousands of inspections per day
  - More than 200,000 food establishments and 14,000 hotels/motels are inspected using **HEALTHSPACE** systems
  - Approximately 15% of restaurants fail or receive poor results
- Gov't is working with HS to sell self-inspection systems to the "15%" to help them meet and maintain standards
  - **HEALTHSPACE** will provide data analytics to aid gov't while providing streamlined data collection software to private auditors and quality assurance professionals to help the "15%"



# Aggressive Growth

## With a streamlined strategy

- Targeting **50% YOY REVENUE GROWTH** in core SaaS business
- Pipeline with **DOZENS OF COMPETITOR CONTRACTS** set to expire over the next three years
- Additional **PRODUCT ADD-ONS**, such as payment integration, for additional **REVENUE STREAMS**
- Positioned in market place to pivot into **MORE GOV'T VERTICALS** (i.e. Agriculture, Public Works, etc.) for **GREATER REVENUE GROWTH**



# Solutions: MyHealthDepartment.com

The first and only nationwide portal to offer businesses the ability to easily connect and manage all things related to the regulatory and compliance nature of government oversight.

## Data Management

Business owners, such as restaurants, can know when their licenses expire, store pertinent documents such as Food Worker cards, and share this information with the Health Department.



## Payment Collection

Business owners can pay outstanding fees or fines owed, file for extensions and renewals which saves time and hassle for them, while getting the gov't their revenue faster.



## Inspections

Easily track inspection results across multiple jurisdictions. Find service providers to aid in the resolution of certain issues and get help before it becomes a widespread problem.





# My Health Department

More than just a new product

- Positions HealthSpace as an **EXTENSION OF GOVERNMENT**
- Creates vast opportunity to capture a **PIECE OF GOV'T REVENUE**
- Sets up significant **FUTURE REVENUE** by allowing HealthSpace to upsell 3<sup>rd</sup> party services, generate ad-revenue or create corporate sponsorships
- Builds a truly **UNIQUE BRAND** within multiple markets for **FUTURE BUYOUT**



# BLOCKCHAIN



**Blockchain technology** coupled with **HEALTHSPACE's** proprietary know-how creates the next generation of gov't tech. Blockchain creates significant product differentiation and market growth for:

Government regulatory sector.

Quality control and data analytics systems for the commercial food service and hospitality industries.

Agriculture life-cycle and farming supply chain.

New verticals requiring advanced auditing and digital ledger systems.

**HEALTHSPACE** is creating a Blockchain Network for decentralizing quality control, safety audits and complex government regulatory data. This **Verification, Inspection and Audit**, named the **VIAMARKETPLACE**, is a generational leap forward for inspection, audit and compliance based applications.



# The **VIAMARKETPLACE** future potential

- **HEALTHSPACE** will first implement the **VIAMARKETPLACE** for inspections performed by environmental health private audits performed by non-gov't organizations
- Integrating immutable audit processes directly back to the regulating government body greatly increases **TRANSPARENCY AND ACCOUNTABILITY**
- Reporting **VERIFIED DATA** back to government agencies will back tremendous amounts of **TIME AND MONEY**
- **INDUSTRY AGNOSTIC** protocol significantly expands the addressable market; some examples include building permits, healthcare, housing inspections, real estate, etc.



# Financials and Capital Structure

Annual Revenue Fiscal 2017 (July 31): US\$2.15 million

9-Month Revenue Fiscal 2018: US\$1.6 million

Basic Shares Out 140,672,988

Warrants 13,484,000

Options & RSU's 11,832,500

Convertible Debenture  
\$795,000 @\$0.10 7,950,000

Fully Diluted Shares Out 173,939,488



# Management Team

## Silas Garrison

CEO & DIRECTOR

Mr. Garrison is a seasoned business leader and tech entrepreneur, previously serving as the Company's Chief Technology Officer. Prior to joining HealthSpace, Mr. Garrison designed and built the Company's industry-first iPad and Android environmental health inspection apps. Mr. Garrison has a vast amount of experience in various business verticals having consulted and worked with a variety of enterprise organizations, ranging from Fortune 500 banks to sports and media conglomerates.

Mr. Garrison brings a wide-ranging set of skills and achievements to the role.

## Maureen Garrison

COO

As Chief Operating Officer, Maureen Garrison brings more than a decade of experience implementing Software-as-a-Service solutions for environmental and public health departments. Before joining the HealthSpace team in 2015, Ms. Garrison served as the Director of Operations for a leading environmental health software company in the US. She attended the University of North Carolina at Charlotte.

## Zula Kropivnitski

CFO

Ms. Kropivnitski has over ten years of international experience in the resource sector, having served as Chief Financial Officer and director of several public companies. She has been involved in all areas of financial reporting, corporate finance, and related aspects of regulatory compliance. Ms. Kropivnitski received her Certified General Accountant professional accounting designation from the Certified General Accountants Association of British Columbia and later obtained her ACCA designation from the Association of Chartered Certified Accountants. She has a Master of Mathematics and Master of Economics degrees in Russia.

## Joseph Willmott

PRESIDENT & DIRECTOR

Mr. Willmott has served as President of HealthSpace since 2007. He has 35 years of business experience that included, serving as president of Uniserve Communications Corp, a publicly traded telecom company, and partner in a business consulting firm for 15 years. Prior to that, he managed a technology transfer program for the manufacturing sector funded by the Canadian Government.



# Directors

## Ali Hakimzadeh

CHAIRMAN OF THE BOARD  
OF DIRECTORS

Over With more than 20 years' experience in the financial services industry, Ali Hakimzadeh brings a wealth of financial and business knowledge to his role as Chairman. Throughout his career Ali has overseen or partaken in more than \$1 billion in financing, merger and acquisition activities.

Prior to his work with HealthSpace, Ali served as a Director of Investment Banking at Canaccord Financial Corporation. He has a MBA and MA from Simon Fraser University and a B.Sc. from the University of British Columbia.

## Silas Garrison

CEO & DIRECTOR

Mr. Garrison is a seasoned business leader and tech entrepreneur and has served as the Company's Chief Technology Officer over the past three years. During that time, Mr. Garrison oversaw the development and deployment of HealthSpace's premier product line HealthSpace CS Pro. This product line has constituted a significant amount of revenue and momentum growth for the company. Prior to joining HealthSpace in a full-time capacity, Mr. Garrison designed and built the Company's industry-first iPad and Android environmental health inspection apps. Mr. Garrison has a vast amount experience in various business verticals having consulted and worked with a variety of enterprise organizations, ranging from Fortune 500 banks to sports and media conglomerates. Mr. Garrison brings a wide-ranging set of skills and achievements to the role.

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Prior to that, he managed a technology program funded by the Canadian Government. He also served as chair of the organizing committee for the International Centre for Agricultural Science and Technology, Chair of the Canadian Veterinary Medical Association's animal health research fund as well as acted as a high level policy advisor to elected government representatives.

# Directors

## Mark Redcliffe

INDEPENDENT DIRECTOR

Mr. Mark Redcliffe has 21 years-experience in the securities industry and holds both an MBA and the CPA, CMA designation. Mr. Redcliffe has established ties with Canadian and international private equity firms, investment dealers, family offices and high net worth individuals and has successfully overseen more than 500 private placements, Initial Public Offerings and cross-border advisory mandates. Mr. Redcliffe was the founding President & CEO of Jordan Capital Markets Inc. and was most recently the Executive Vice President responsible for P&L at Mackie Research Capital Corp. in British Columbia.

## Alnesh Mohan

INDEPENDENT DIRECTOR

Mr. Mohan has been a partner at Quantum Advisory Partners LLP, a professional services firm focused on providing chief financial officer and full-cycle accounting services to private and public companies, since 2005. Mr. Mohan has over 20 years of accounting, auditing and tax experience providing advisory services to a wide array of clients.





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