

## Kevin Paulsen Principal, Compensation Consulting

Kevin Paulsen is a Principal with Newport's Compensation Consulting team, assisting clients in executing their strategic human resources and compensation initiatives. His specialty areas include wage and incentive system design; high-performance workplace implementation; organizational planning; performance management design; leadership assessment and development.

A consultant since 1987, Kevin has assisted hundreds of companies ranging in size from \$500,000 to over \$1 billion in sales in the financial services, manufacturing, not-for-profit, and construction industries. An accomplished author, he has been featured in several publications across the HR and finance industries. He is a frequent speaker for trade associations and service clubs focused on accounting, human resource management, and banking.

Kevin earned his B.B.A in Management Information Systems from the University of Iowa and also holds a Senior Professional in Human Resources (SPHR) certification.

Headquartered in Walnut Creek, California, Newport is a leading independent retirement services firm that helps employers—and the advisors who serve them—prepare employees for a more financially secure retirement. Newport maintains investment objectivity, fee transparency and a commitment to flexible, responsive service. Staffed by an exceptional team of retirement, insurance and consulting professionals, the company provides retirement solutions tailored to the needs of employers of every size, from small business to the Fortune 1000.



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1930 St. Andrews Ct. Suite V Cedar Rapids, IA 52402

Phone: 319-393-4836 Kevin.Paulsen@newportgroup.com