

Systems Launchpad overview

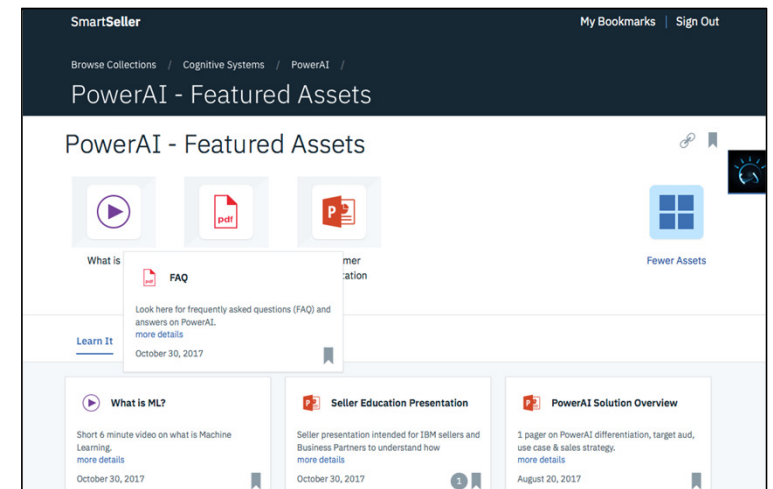
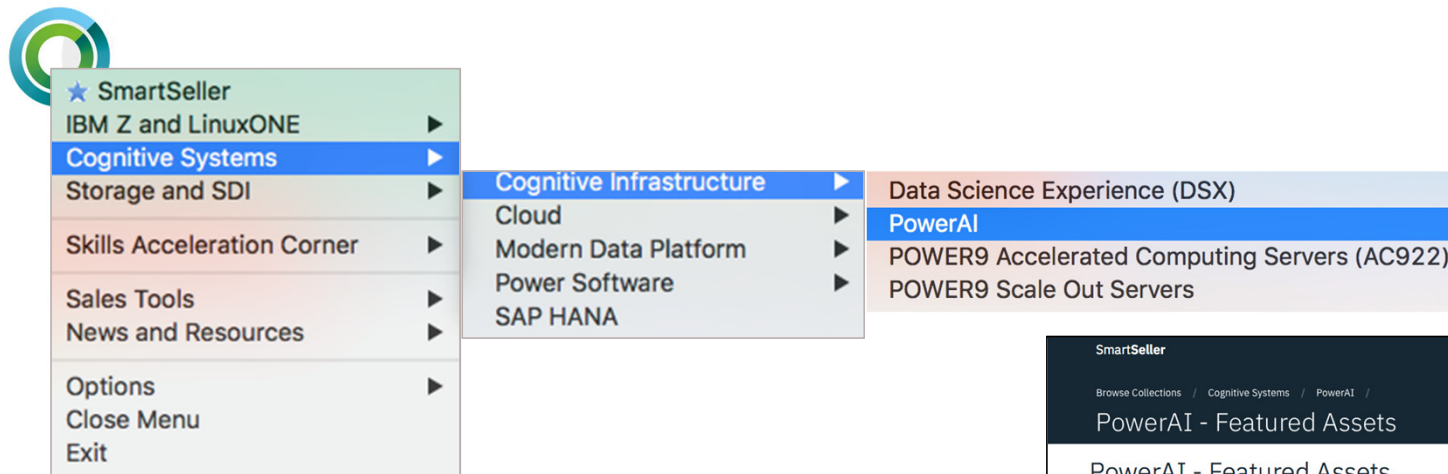


Systems Launchpad

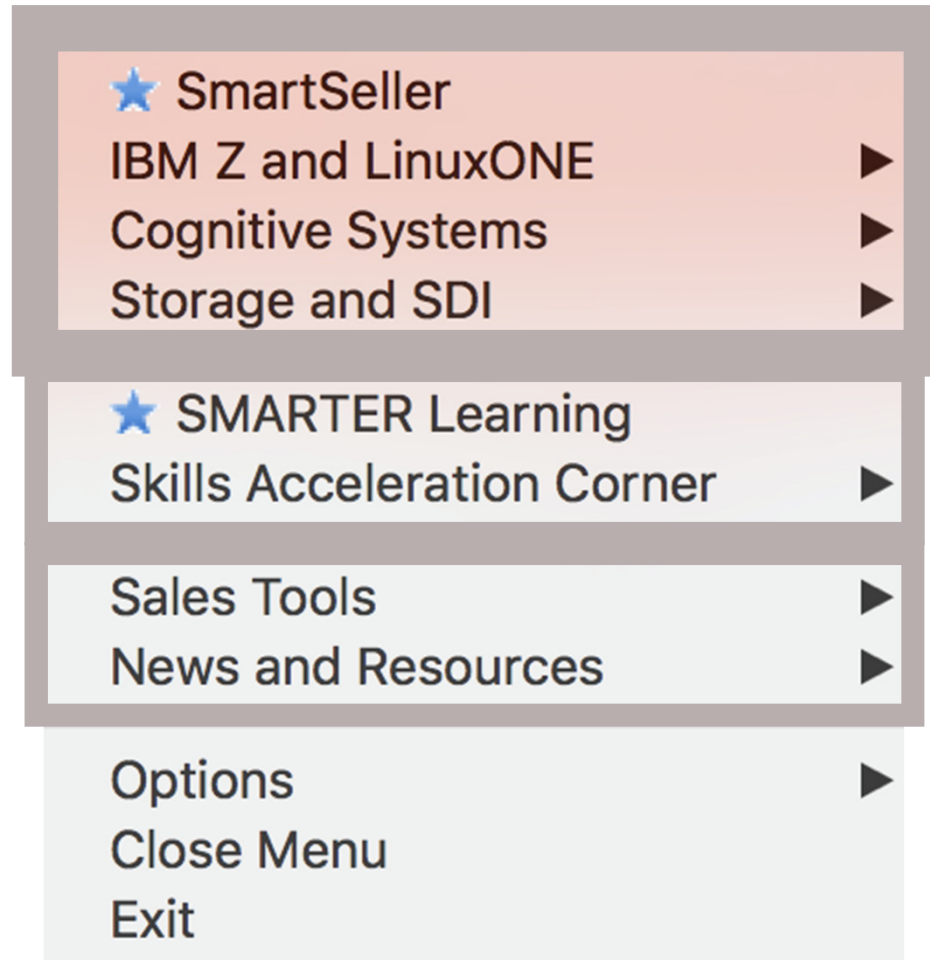
Consolidated list of the latest sellers resources
from the system tray of your desktop

**Get the latest
sellers resources
faster**

A front-end to a dynamic infrastructure



Systems assets and resources at your fingertips



Skills Acceleration Corner: Direct access to the tools to sharpen your skills

- ★ SmartSeller
- IBM Z and LinuxONE
- Cognitive Systems
- Storage and SDI
- Skills Acceleration Corner**
- Sales Tools
- News and Resources

- Events Calendar (coming soon)
- Micro Learning (SMARTER)
- My Learning Path (SMARTER)
- My Skills
- Roadmaps

Micro Learning
Success is liking yourself, liking what you do, and liking how you do it.

My Feed Explore Manage Subscriptions

SMARTER in Systems My Learning Path Learning Paths Micro Learning Catalogue My Team Pulse

My Learning Path

I've found that luck is quite predictable. If you want more luck, take more chances. Be more active. Show up more often.

My Learning Path
We've laid out a nice organization of all your required + recommended learning for you below.

Outstanding Completed Additional

Find or add a person

Louise McNicoll
is a Manager in the region World Wide, World Wide (WW Team)
[View this user in Bluepages](#)

General Offering Skills Selling/Soft Skills Industry Skills Badges

Overview

| | |
|-------------------------|------------------------------|
| User ID | 6363 |
| CNUM | 034088649 |
| Country Code | WW |
| Last Login | Friday 9th, February 2018 at |
| Accepted Privacy Policy | Tuesday 6th, February 2018 |
| Opted into Assessments | Tuesday 6th, February 2018 |
| Name | Louise McNicoll |
| Email | louisem@ca.ibm.com |
| Technical Sales/Sales | Technical Sales |
| Geography/IOT | World Wide |
| Market/IMT | World Wide (WW Team) |

The Skills Accelerator
A Tool by Your Acceleration Tools Team

Need Help?
[View the FAQ](#)
[Go to the Wiki](#)

[View the FAQ for Systems](#)
[Go to the Wiki for Systems](#)

Sales Tools:

Direct access to the tools to help progress deals faster

- ★ SmartSeller
- IBM Z and LinuxONE ▶
- Cognitive Systems ▶
- Storage and SDI ▶
- Skills Acceleration Corner ▶
- Sales Tools ▶**
- News and Resources ▶
- Options ▶
- Close Menu
- Exit

- IBM E-Pricer (coming soon)
- IBM Global Financing
- IBM Systems Client Center Request
- IBM Systems Client Experience Portal (ISCEP)
- IBM Systems Wins and Success Stories
- SalesConnect
- Storage and SDI ▶

The screenshot shows the IBM Global Financing website. The top navigation bar includes the IBM logo, 'IBM Global Financing', and dropdown menus for 'IT financing solutions', 'IT transformation', and 'Supplier and'. The main banner features the text 'Financing IT infrastructure' and 'Spread your business optimally'. Below the banner is the 'IBM Systems Client Experience Portal' header with a breadcrumb trail: 'IBM > IBM Systems Client Centers > IBM Systems Client Experience Portal >'. The page content includes a 'Catalog of Offerings' section with a search bar containing 'POWER AI' and a magnifying glass icon. Below the search bar is a '+ Advanced Search' link. At the bottom, there is a 'Filter' section with buttons for 'All (29)', 'Offerings (13)', 'Demonstrations (8)', and 'Contact (8)'.

Demo time



Breaking news: Automatically pushed to your desktop

The image shows a Mac desktop environment. In the background, a Finder window is open, displaying a spreadsheet with columns labeled A through H. The spreadsheet contains data for various systems, including Business Systems, Storage, and Server Solutions, with columns for Sub BU, Segment, and Is Z. Overlaid on the spreadsheet is a 'Systems Launchpad' window from IBM, featuring a circular logo and the text: 'IBM ships first POWER9 based servers with the AC922. Go talk to clients about the benefits for Deep Learning and Data Science'. Below this text are 'Cancel' and 'OK' buttons. In the foreground, the 'SmartSeller' application is open, showing a collection of assets for 'POWER9 Accelerated Computing Servers (AC922)'. The assets include a Seller Presentation, Client Presentation, Data Sheet - AC922, and an IDC Whitepaper on Infrastructure needed for AI. Navigation options like 'Learn It', 'Sell It', and 'Certify' are visible. At the bottom, there are buttons for 'Seller Presentation', 'Conversation Starter', and 'Competitive Battlecards', along with regional filters for 'Europe', 'North America (NA)', and 'North America (NA)'.

| | A | B | C | D | H |
|----|-------------|----------|------------------|---------|------|
| 1 | | Business | Sub BU | Segment | Is Z |
| 2 | tps://drv-c | Systems | Cross Brand | | NO |
| 3 | tps://drv-c | Systems | Cross Brand | | NO |
| 4 | tps://drv-c | Systems | Cross Brand | | NO |
| 5 | tps://drv-c | Systems | Cross Brand | | NO |
| 6 | tps://drv-c | Systems | Cross Brand | | NO |
| 7 | tps://drv-c | Systems | | | NO |
| 8 | tps://drv-c | Systems | Storage | | NO |
| 9 | tps://drv-c | Systems | Storage | | NO |
| 10 | tps://drv-c | Systems | | | NO |
| 11 | tps://drv-c | Systems | | | NO |
| 12 | tps://drv-c | Systems | Storage | | NO |
| 13 | tps://drv-c | Systems | Server Solutions | | NO |



Installation instructions:
http://ibm.biz/Systems_launchpad

Enablement questions?

Use the Slack menu from
the Launchpad:



or go to the
[#enablement-tools](#) channel



[#enablement-tools](#)