

How Comfortable Individuals Are When It Comes To Deception

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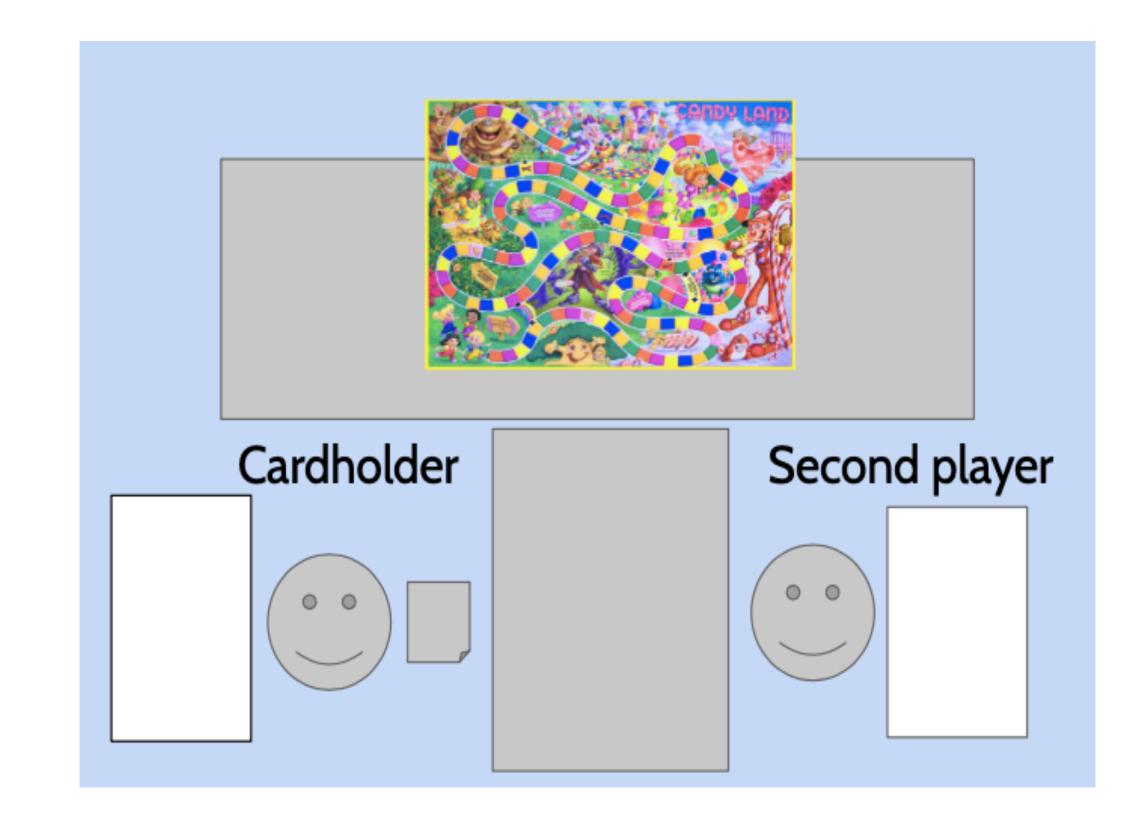


Introduction

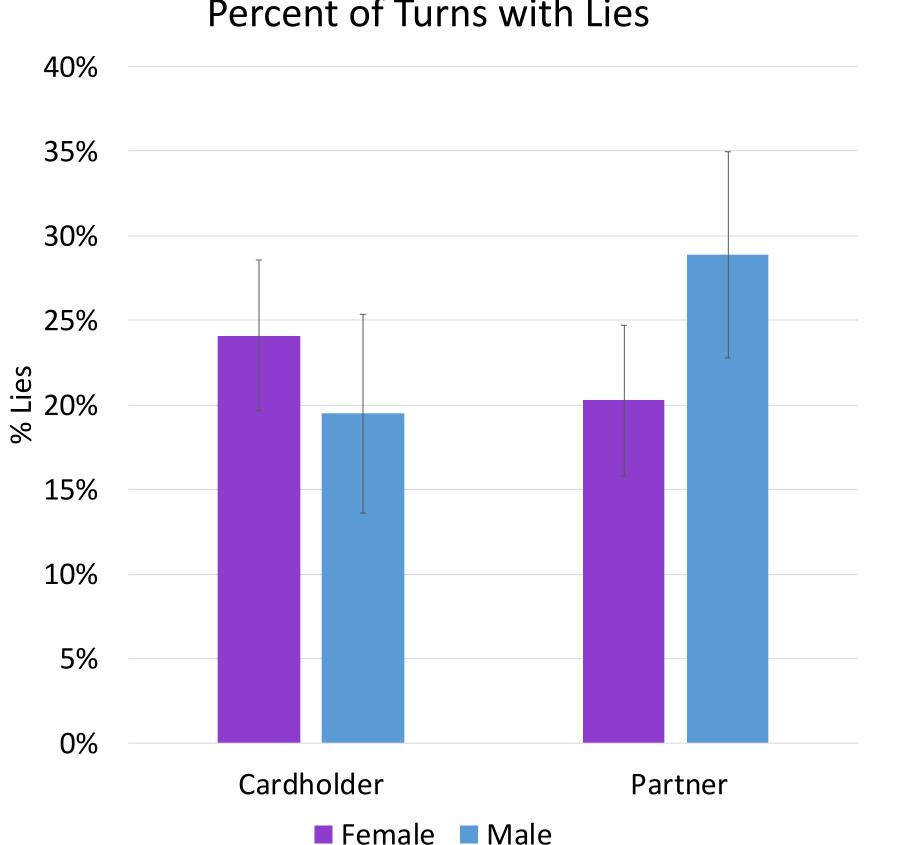
Lying occurs everyday to everybody. Whether you're doing the lying or someone else. This study helps us better understand how us as individuals feel comfortable with one another when it comes to lying. The board game of Candyland (Milton Bradley Company, 1949) was played between two opponents who were not provided with any specific regulations to follow. It was originally hypothesized that the players would lie to benefit themselves if they could not see their opponent and were given no rules during the game.

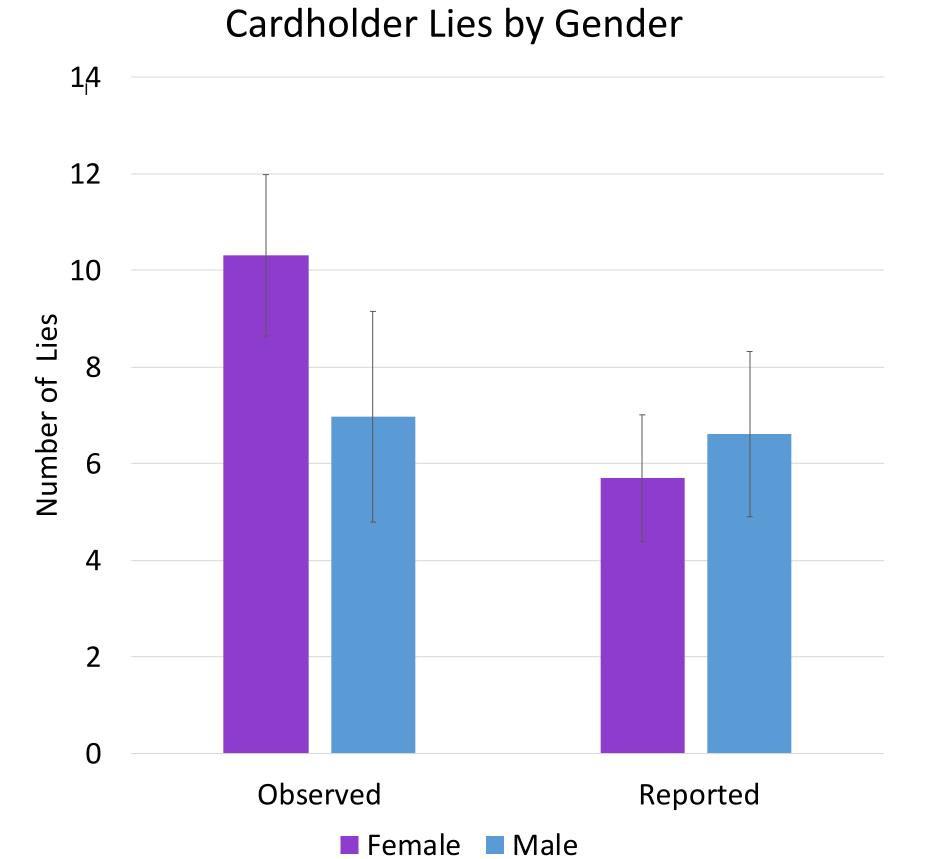
Methods

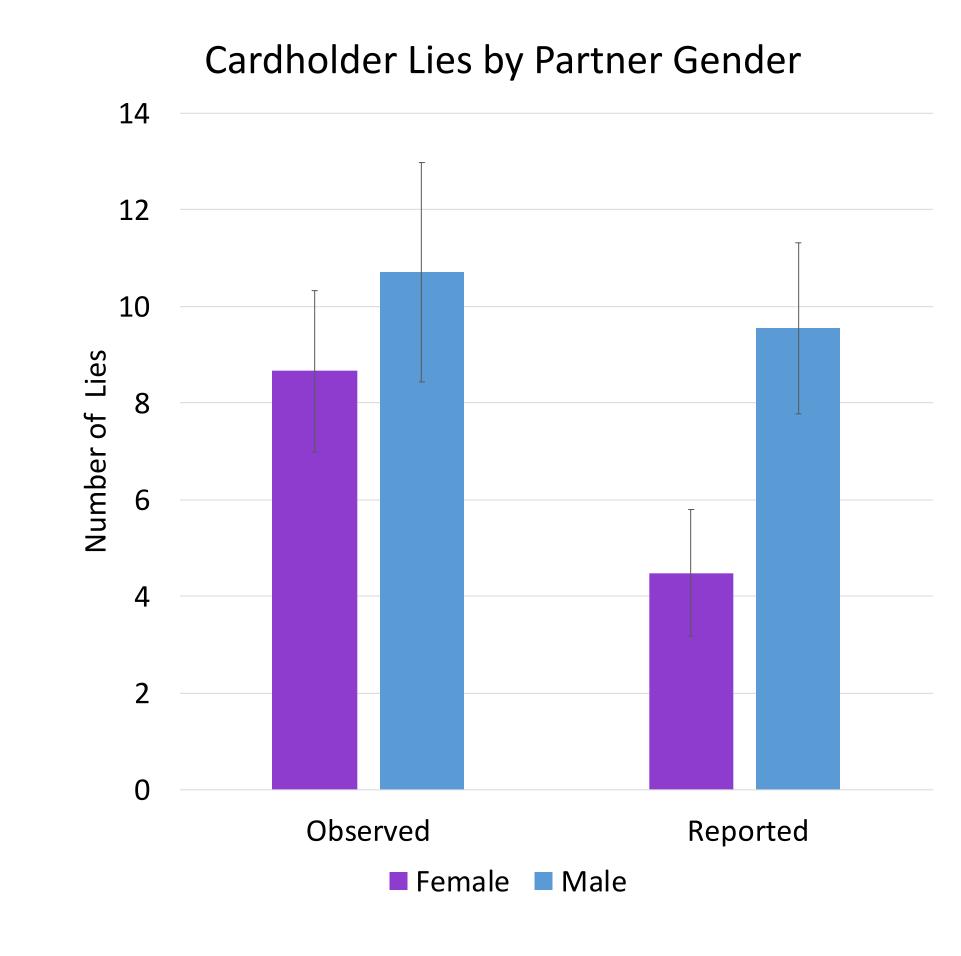
- 60 participants (40 females, mean age, +/- SD age) played Candyland in pairs.
- Each pair completed two games
- During each game, one participant was assigned to pick the card for both players moves (cardholder).
- Participants could not see each other while the games were being played
- Researchers recorded how many times the cardholder deviated from the drawn card for a move
- At the end of each game, participants filled out a survey with questions that described
- How they plated the game (cardholder)
- Their perception of the opponent (second player)

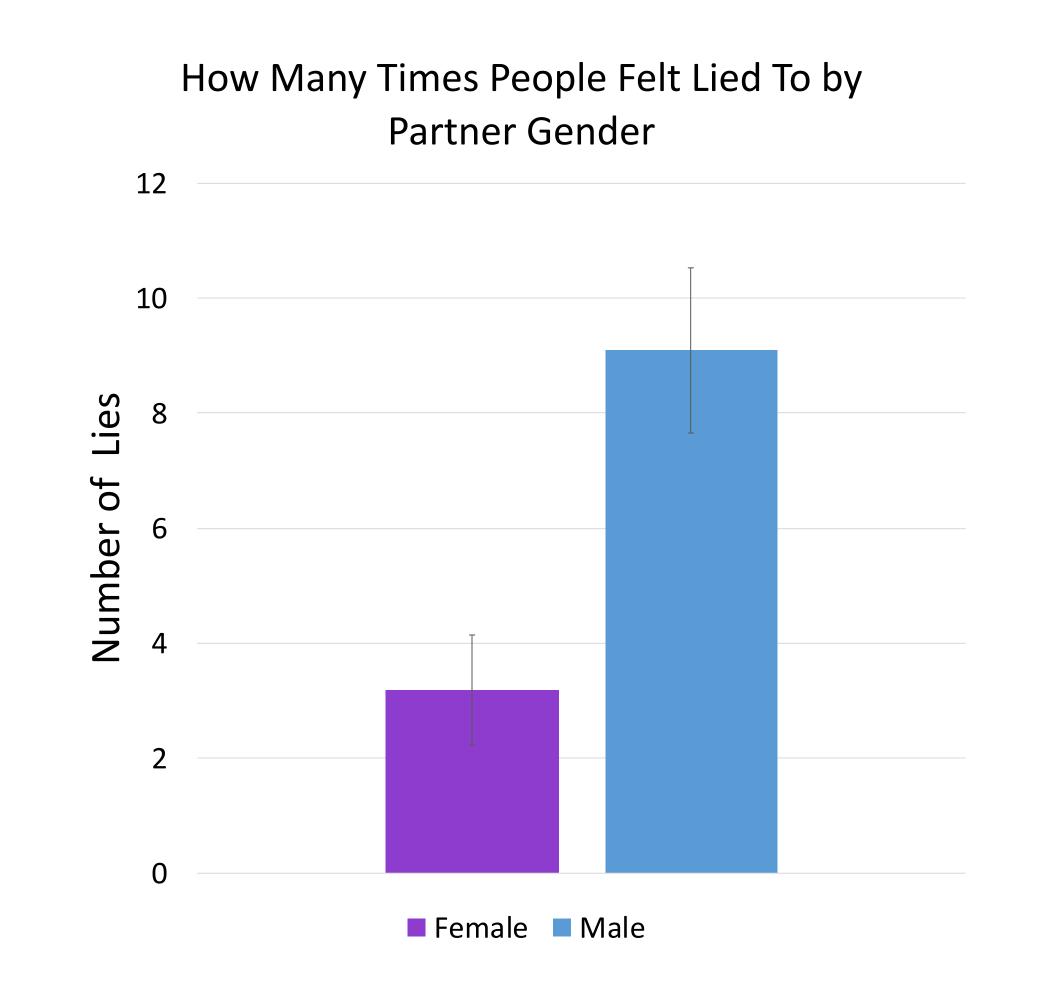


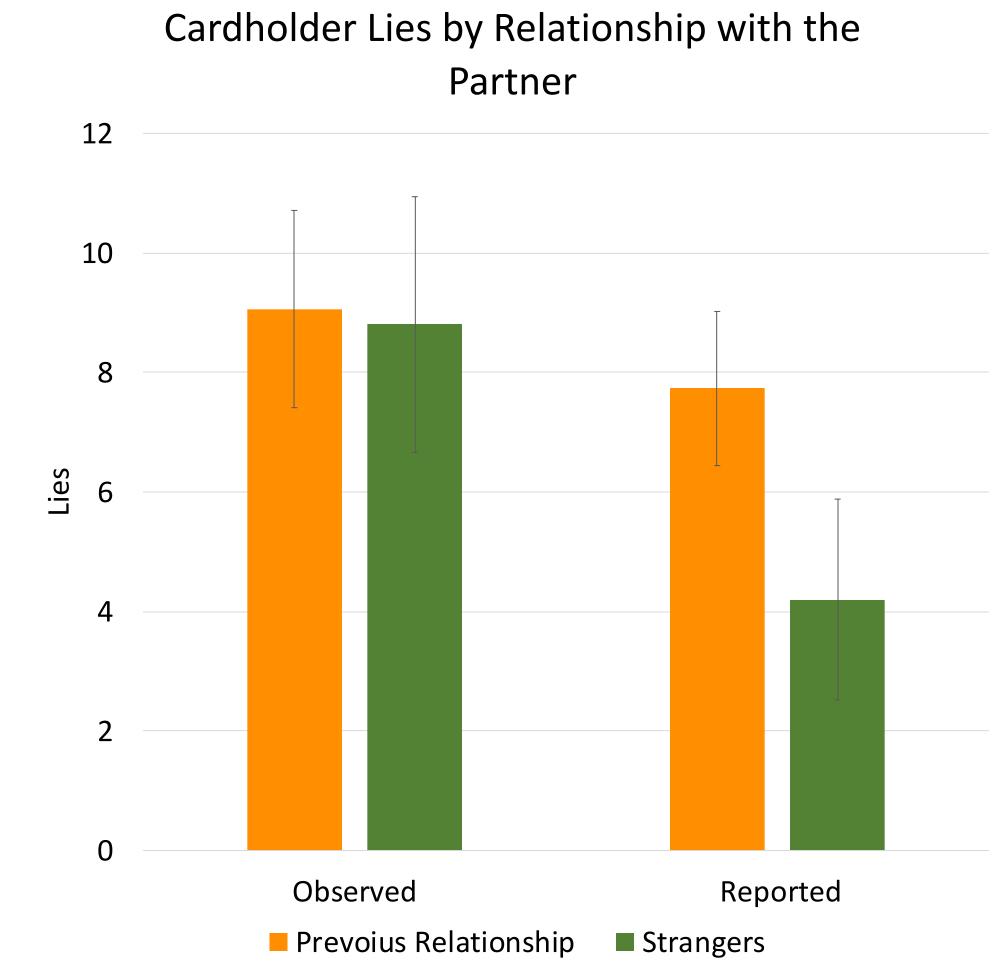
Percent of Turns with Lies Cardholder Lies by











Discussion

The results support our hypothesis that when given the opportunity to lie, most people will take advantage and deceive their opponent. Women tend to lie more than men. When we asked the participants whether they felt they were being lied to, participants reported feeling deceived by their male opponent more than participants with women opponents. Women lied more than they admitted and for men there was no difference. Participants who admitted to lying lied much more than they reported. With participants who claimed they did not lie at all during the experiment were recorded for lying throughout the experiment. Participants who did not have a previous relationship did not admit to lying and people who had a previous relationship did admit to lying.

References

Candyland. (1949). Milton Bradley Company, East Longmeadow,

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