



AWS Savings Program

Limited Time Offer! Get Up to 5% Off Your Entire AWS Bill!

Enjoy up to 5% off your monthly AWS bill each month through December 31, 2020 with our AWS Savings Program; no long-term commitment is required. Included is complimentary access to our Cloud Optimization Premium Service Plan for additional cost savings and optimization.

We also offer these other AWS benefits:

- Seamless spot instance orchestration to save you up to 80% on EC2 costs
- Well-Architected Reviews (WAR) to evaluate architectures for best practice guidance and a strategic business advantage

Gain Control of your Cloud



Our team of Certified Cloud Optimization Specialists can help you achieve an optimized cloud environment so you can focus on what is most important: your core business.

We provide customers:

Peace of Mind. We monitor your environment so you don't have to.

Cost Savings. We have proven results in helping customers measurably reduce their cloud spend through hygiene, rightsizing and pre-payment options. We provide continuous monitoring of cost reduction opportunities.

Trusted Advisor. We become your trusted advisor, comprehensively monitoring your environment to ensure you understand your monthly invoice, have the business metrics you need and to ensure your workload spends are optimized.



Contact your Groupware Account Manager for details or visit: gware.tech/aws-savings

What is included in your Cloud Optimization Premium Service Plan?

The Premium Service plan features a Groupware Customer Success Manager along with technical resourcing to help the customer organize, alert, report and maintain a healthy cloud portfolio. In addition, there are often initial cost-saving opportunities identified during this discovery process (e.g. more optimal services that could be leveraged.)

Categories	Cloud Services	Description
Deploy CloudHealth & Training	Onboarding	Provisioning of Accounts into CloudHealth & Training on Key Features
	Account Administration	Ongoing Administration of User Accounts, Monthly Invoicing & Help Desk
	Health Checks	Regular Review of Account Status with Customer Success Manager
Instrumentation & Reporting	Financial Tracking	Policy-based Configuration of Budget Requirements & Thresholds
	Security Alerts	Targeted Security Alerting aligned with CIS & Cloud Provider Standards
	Resource Instrumentation	Creation of Best Practices Tagging Strategy based on Operational Metrics
	Analytics & Insights	Custom Dashboards, Reporting and Alerts
Cost Optimization	Infrastructure Rightsizing	Optimization of Cloud Resources for Maximum Efficiency
	Reservation Management	Continual Reserved Instance Analysis & Recommendations
	Asset Reclamation	Recovery of Unused Assets (e.g. Disks, Snapshots, IPs, etc.)
	Quarterly Strategic Reviews	Customer Touchpoints to Align with Roadmap, Financial & Strategic Goals

The AWS Savings Program expires on December 31, 2020, so contact your Groupware Account Manager to learn how you can start saving today! Please visit for details: gware.tech/aws-savings