



Growing business with our Strategic Partners is a key initiative for Sun Life’s Stop-Loss and Health business. United Benefit Advisors is one of our top partners nationwide, and we value the strong relationship we have built over the years. Sun Life has a UBA Stop-Loss Coalition that is exclusive to UBA members.

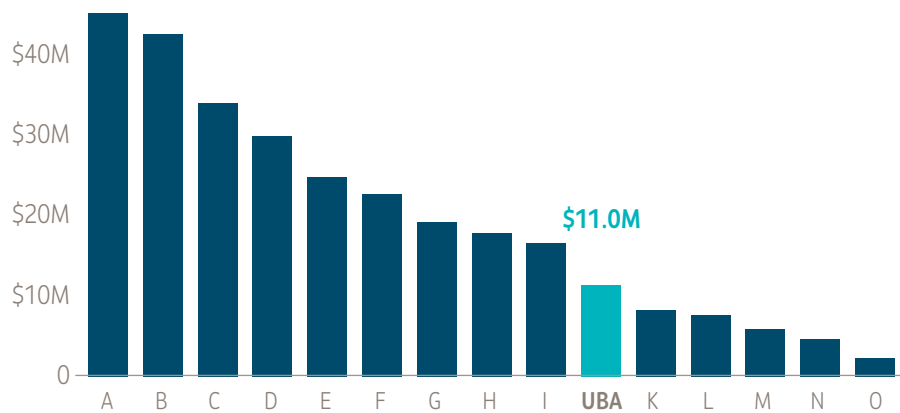
### National Stop-Loss Program

- ✓ Stop-Loss Coalition exclusive to UBA brokers 
- ✓ Experience Rated Refund available
- ✓ Wellness/ Predictive Modeling Reimbursement Program 
- ✓ Dedicated claims professionals and single point of contact
- ✓ Electronic Fund Transfer (EFT) is our default delivery method for quick and seamless reimbursements 
- ✓ No New Laser at Renewal with 50% Rate Cap
- ✓ Accelerated ASO Reimbursement on all quotes that are with the BUCAs (ask your SLS for eligibility details) 
- ✓ Advanced Funding for clients with TPAs 

### 2018 Stop-Loss sales results

UBA	\$11.0M
Sun Life Stop-Loss overall	\$568.5M
<b>UBA as a % of Sun Life Stop-Loss sales total</b>	<b>1.9%</b>

### 2018 Stop-Loss New Business Sales by Broker (In \$Millions)



### 2018 Stop-Loss Business in force

UBA	\$63.9M
Strategic Partner BIF	\$856.3M
<b>UBA as a % of strategic partner BIF</b>	<b>7.5%</b>



Group stop-loss insurance policies are underwritten by Sun Life Assurance Company of Canada (Wellesley Hills, MA) in all states, except New York, under Policy Form Series 07-SL REV 7-12. In New York, group stop-loss insurance policies are underwritten by Sun Life and Health Insurance Company (U.S.) (Lansing, MI) under Policy Form Series 07-NYSL REV 7-12. Product offerings may not be available in all states and may vary depending on state laws and regulations.

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