

## CORPORATE FINANCE

Duff & Phelps provides comprehensive support throughout mergers and acquisitions and other corporate transactions, including buy-side, sell-side and distressed M&A engagements, capital raising and debt advisory, transaction advisory services, restructuring and private equity financial sponsors coverage.

Duff & Phelps' Corporate Finance practice provides comprehensive advisory at all stages of a transaction's lifecycle. Operating from more than 28 countries and 70 offices, Duff & Phelps' global industry specialists have the knowledge and expertise to help clients identify transformative opportunities and craft the best strategy to achieve their full potential. We pride ourselves on our global reputation for technical expertise, objective guidance and superior execution. We provide support throughout the transaction lifecycle, including:

- M&A Advisory
- Fairness and Solvency Opinions
- Transaction Advisory Services
- ESOP and ERISA Advisory
- Private Equity - Financial Sponsors Group
- Distressed M&A and Special Situations
- Private Capital Markets and Debt Advisory
- Financial Restructuring

**#1** for announced global fairness opinions for the for the fifth consecutive year<sup>1</sup>

**#4** U.S. middle-market M&A advisor over the past 10 years<sup>2</sup>

**96** fairness and solvency opinions valued at \$210 billion in 2019

**450+** transactions for more than 100 private equity firms in 2019

### DEDICATED GLOBAL INDUSTRY PRACTICES

Duff & Phelps' cross-border transaction teams combine local, industry and technical expertise to serve our clients. We have robust practices dedicated to five key sectors:



Aerospace,  
Defense and  
Government



Consumer, Food,  
Restaurants and  
Retail



Energy and  
Mining



Industrials



Healthcare and  
Life Sciences



Technology

1. Published in Thomson Reuters' "Mergers & Acquisitions Review - Full Year 2019."  
2. Thomson Financial Securities Data (U.S. deals \$15M < \$170M, including deals without a disclosed value). Full years 2010 through 2019.

# OUR SERVICES

- **M&A Advisory:** Duff & Phelps is a leading middle-market M&A advisor. Our team advises public corporations, financial sponsors, family-owned businesses and other private companies in middle-market buy-side and sell-side M&A transactions globally, with regional teams situated in Canada, UK, Germany, Ireland and China. Duff & Phelps has extensive experience in buy-side and sell-side engagements, capital raising, transaction advisory services and financial sponsor coverage.
- **Fairness and Solvency Opinions:** Duff & Phelps helps boards of directors and special committees formed by boards fulfill their fiduciary responsibilities when considering many corporate transactions. Our team has expertise in situations where advisor independence is paramount and scrutiny is elevated.
- **Transaction Advisory Services (TAS):** Duff & Phelps' TAS practice is unencumbered by audit independence concerns and offers seamless analytical service throughout the deal continuum. From decision support at origination to deal closing and beyond, TAS supports its clients through every phase of the transaction, from decision support at origination to deal closing and beyond. Combining market data with fundamental financial competencies, we support critical decision making with essential advice and information. We provide our clients with the information they need to make informed business decisions for buy- and sell-side transaction engagements, refinancing and other transactions.
- **ESOP and ERISA Advisory:** Duff & Phelps' ESOP/ERISA practice is a leading valuation and corporate finance advisor to companies and ERISA fiduciaries. We are the firm of choice for structuring, financing and valuing stock in employee stock ownership plan (ESOP) transactions and non-public assets, including employer securities held by ESOPs and ERISA pension plans. A pioneer in ESOP planning and transaction execution, we guide principals, companies and fiduciaries through the complex financial and valuation implications of the financial, regulatory and tax aspects of these transactions.
- **Private Equity - Financial Sponsors Group:** Through our footprint in North America, Europe and Asia Pacific, financial sponsors have global access to our middle-market deal flow, superior transaction execution and industry expertise. Duff & Phelps maintains active dialogue with more than 600 leading private equity and hedge funds across the globe. We also connect financial sponsors with our product and industry specialists as clients' needs arise.
- **Distressed M&A and Special Situations:** Duff & Phelps professionals have advised hundreds of companies, investors and other stakeholders at all stages of distressed transactions and special situations. Duff & Phelps specializes in providing solutions to clients in the most challenging times. Composed of the most-respected restructuring professionals in the industry, our team can help you identify and investigate potential problems and assess the various financial and operational strategies available to address them. We work directly with the company to ensure that a comprehensive restructuring solution is developed while maintaining a goal to maximize the company's value. We have longstanding relationships with leading financial institutions and access to institutional, private equity and hedge fund investors who focus on distressed investments.
- **Private Capital Markets and Debt Advisory:** Duff & Phelps has extensive experience raising capital for middle-market companies to support a wide range of transactions. Our team has raised more than \$15 billion in capital for more than 200 companies, reflecting senior, subordinated and mezzanine debt and venture and private equity. We have longstanding relationships with the leading providers of private debt and equity capital and support our clients in achieving an array of strategic objectives.
- **Financial Restructuring:** The Duff & Phelps Corporate Restructuring and Debt Advisory team has cultivated deep working relationships with the most active participants in the distressed community. The team is focused on guiding management teams and stakeholders through the appropriate process, drawing upon years of experience and industry expertise to maximize value for our clients and ensure that their strategic goals are met on the best possible terms. We offer restructuring services to clients in a broad range of industries and geographies.

## About Duff & Phelps

Duff & Phelps is the global advisor that protects, restores and maximizes value for clients in the areas of valuation, corporate finance, investigations, disputes, cyber security, compliance and regulatory matters, and other governance-related issues. We work with clients across diverse sectors, mitigating risk to assets, operations and people. With Kroll, a division of Duff & Phelps since 2018, our firm has nearly 3,500 professionals in 28 countries around the world. For more information, visit [www.duffandphelps.com](http://www.duffandphelps.com).

*M&A advisory, capital raising and secondary market advisory services in the United States are provided by Duff & Phelps Securities, LLC. Member FINRA/SIPC. Pagemill Partners is a Division of Duff & Phelps Securities, LLC. M&A advisory, capital raising and secondary market advisory services in the United Kingdom are provided by Duff & Phelps Securities Ltd. (DPSL), which is authorized and regulated by the Financial Conduct Authority. M&A advisory and capital raising services in Germany are provided by Duff & Phelps GmbH, which is a Tied Agent of DPSL. Valuation Advisory Services in India are provided by Duff & Phelps India Private Limited under a category 1 merchant banker license issued by the Securities and Exchange Board of India.*