

OVERVIEW

ABOUT

For more than 30 years, IPM has been the IT force behind some of New York Metro’s most prestigious brands. Backed through partnerships with technology leaders including Microsoft, Citrix, EMC, VMware and more, IPM offers professional services, product sourcing, managed services and IT staffing with an unmatched engagement experience - from concept to execution.

SERVICES

Professional Services

We have assembled a talented team that expertly advises and executes on every facet of a project to ensure solutions support business objectives. We are smart across a diverse range of technical competencies and possess the project management skills to manage and advance even the most complex projects. Solution areas of expertise include:

- Desktop Transformation
- Data Center Transformation
- Cloud and Mobility
- Desktop and Application Virtualization (VDI)
- Storage, Backup and Disaster Recovery
- Custom Technology Development
- Project and Program Management

PIVOT (Managed Services)

Using autonomic technology, data analytics and process-driven consultants, Pivot provides new operational models that optimize service delivery and reallocate efforts according to your Key Performance Indicators (KPIs). Focus on strategic projects, cut time spend on day-to-day remediation and automate routine administration.

Technology Procurement

We align ourselves with the industry’s best technology leaders and work hard to secure and maintain the highest level of partnership status with each. Our partnerships enable access to the most current technologies and allow our engineers to perfect their skills through constant training and expert-level certification. Product areas of expertise include:

- Microsoft: Windows, System Center, Cloud, App-V, Exchange, Lync
- Citrix: NetScaler, Workspace Suite, XenDesktop, XenServer, XenApp

Microsoft Partner

Silver Devices and Deployment
Silver Messaging
Gold Datacenter



- EMC: Big Data, Data Protection, Security, Storage, Infrastructure
- VMware: Horizon, vCenter, vCloud Air, vSphere/ESXi, vCOPS, Site Recovery Manager

IT Staffing

We alleviate the pressure of finding qualified IT resources by providing access to IPM vetted technology consultants. Whether you are looking for resident IT services, white label subcontracting support or need to outsource a project in its entirety, we are your industry source for expert IT staffing solutions.

CONTACT IPM

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ALLIANCES

The firm is a founding member of the M7 Global Partners, a purpose-built organization comprised of the industry's seven leading IT services firms providing unmatched resources for desktop solutions and cloud services. M7 Global Partners has been named Microsoft Virtualization Partner of the Year.

IPM is also the longest standing Citrix Platinum Partner in the Northeast and maintains Microsoft Gold, EMC Velocity, and VMware Premier Partnerships.