CASE STUDY - *Mobile Company Divests Asia and Latin America Instances and Purges Propriety Information with Software*

Client
"Company M"

Profile
Company M exists to invent, build, and deliver the best mobile devices, improving the lives of millions of people. Company M created the world's first commercial portable cellular phones and the first base station, and the company was instrumental in the development of network protocols and technologies that continue to make mobile communications possible.

With nearly 4,000 employees and operations in the Americas, Europe and Asia Pacific, Company M has worked to connect people to each other and the world around them in entirely new ways for more than 80 years. Today, Company M continues to look for new opportunities to change people's lives through the magic of mobility.

Challenges
Seeking to simplify its supply chain, Company M looked to sell its Asia and Latin America (LA) businesses to the Singapore-based Electronics Manufacturing Services company Company F. Company F would acquire Company M's manufacturing operations in Tianjin, China, and also assume the management and operation of its Jaguariuna, Brazil, facility.

In order for the two instances to be handed over to Company F, any proprietary or confidential information in the current legal entity needed to first be purged in both instances. It was essential that there was no obstruction to ongoing production work efforts during the entire project.

After the sale, Company F was to start with a fresh, clean slate and have Company M as its only customer. Employees and assets at both locations were to transfer to Company F after the close of the transaction.

Solution
eprentise® Divestiture software was engaged to divest and purge the LA and Asia instances of Oracle® E-Business Suite (with the exception of the manufacturing data).

- **To be included in the purge:** Accounts Payable, Purchase Orders, General Ledger, Item Transactions, Item Costs, Work In Process Transactions, MRP, OM Orders, Item Prices, Price Lists, Accounts Receivable Customers, and Shipping Transactions

- **Not included in the purge:** Inventory Items, On Hand Inventory Balances, BOMs, Cost Types, Freight Carriers and Ship Methods, HR Employee setups only for Company F Buyers, AR setups, OM setups, and Brazilian localizations in the LA instance for CMM and REC modules.

Project Goals

The goals for the outcome of the data purge of the identified Oracle EBS instances were:

- The systems should continue to satisfy Oracle data integrity requirements.

- All of the agreed-upon data to be purged would not be visible from the application front-end and database.

- The Oracle EBS systems were to be operable and allow both companies to process transactions in accordance with Oracle setups, configurations and processes.

Results

Company F completed the acquisition of Company M's operations four months after the project start date.

- Company M was running both of the instances on older versions of both the applications (11i) and the database (8g).

- At the project start, it was determined that the instances would be purged sequentially, with the LA instance first.

- There was an additional requirement for the Asia instance to allow a new Legal Entity to start transacting during the course of the project, which prompted a change request to accommodate maintaining the related transactional data for the new LE.

As a result of the deal, Company M can focus on product design, leaving Company F to manufacture the products.