

# Block Review

Highly Compensated Employees (HCE)

Disability Income Protection Revenue Generator

Share your **BOOK OF BUSINESS** and we'll identify Disability Income Protection programs for all of your HCE clients.

## STEP 1



### Complete Agreements

1. Confidentiality
2. Consent to Sharing Information

## STEP 2



### Gather Additional Information

- Inforce LTD Certificate Booklet
- Current Employee Census
- Provide Relationship Manager

## STEP 3

### Let's Discuss!

Secura Consultants will reach out to schedule a 30-minute strategic review discussion with the relationship manager to determine next steps.

