INAMOS SOLUŢIONS LTO

Oracle R12 Advanced Collections Overview

www.namossolutions.com

Introduction



Namos Solutions Ltd

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Advanced Collections Overview

Do your collectors chase your customers from an aged debt report/ manage this process offline in Excel/ a separate collections system yet your on Oracle R12 or use Oracle Accounts Receivable...

- Automated Universal Work Queue collectors call list updated nightly with the collectors accounts and can be sorted by overdue debt
- Configurable scoring engine chase customers on key components such as total amount overdue, age of oldest invoice etc.
- Configurable collection strategies assign different strategies to different sets of customers automate collection letters/ emails or tasks to call customers.
- Collections workbench with up to date invoices/ payments 'sitting' on AR data
- Task functionality create tasks and assign these to other collectors, no need to use post-it noted or calendar reminders
- Add Notes to accounts, viewable by the whole team
- Promise to pay take promises from customers and schedule them for the date promised, if this breaks you are reminded to re-chase





Advanced Collections – Key Features

Collections agents and their managers can use Oracle Collections to:

- Identify delinquent customers
- Obtain a snapshot of the customer's past payment history
- Review a customer's aging data
- View key customer collections metrics
- Track each delinquency as it moves through the collections lifecycle
- Support standard methods of payments that will quickly resolve the delinquent situation
- Calculate collections scores for customers
- Plan and execute collections strategies to automate as much of the collections
- management process as possible
- Plan and execute collections dunning plans to automatically send dunning notices
- and optionally, schedule dunning callbacks
- Attach notes to a customer's records
- Create tasks





Advanced Collections How it Works







Advanced Collections Scoring Example

	Bill To Scoring En	gine] [Strategy Assignment	
	Scoring Components 1. Value 2. Age Oldest Delinquency 3. No. of Delinquencies	Weight 50% 30% 20%		Score or Other Attribute(s) • Customer Profile Class • Debt Type	
AR Invoice £12k 30 days overdue	Component 1: Value Range Score £0-£9999 100 £10k-£24999 80 £25k-£49999 40 £50k+ 0 Component 2: Age Range Range Score 1-15 days 100 16-30 days 60 31-60 days 30 61+ days 0	Score 80x50%= 40 Score 60x30%= 18	虏	Strategy A 1. Send dunning letter 1 2. Send dunning letter 2 3. Send disconnection notice 4. Transfer to Legal Strategy B 1. 1. Call customer (1 st) 2. Send dunning letter 1 3. Send dunning letter 2 4. Send dunning letter 1	C→ Universal Work Queue
	Component 3: Count Range Score 1-3 100 3-9 50 10+ 0	Score 100x20%= 20 ore = 78		Strategy C 1. Call customer (1 st) 2. Send dunning letter 1 3. Call customer (2 nd) 4. Send dunning letter 2 5. Send disconnection notice 6. Transfer to Legal	





Powerful Collections Functionality

- Advanced Collections employs configurable collections strategies that determine various collections approaches for different segments of your customers. A strategy can be as complex as necessary to meet your business requirements (and different strategies can be assigned depending on the customer, so for instance a 'Key account' would not receive the same vigorous collections strategy as that of an account that may be deemed high risk).
- Strategies can be assigned at the following levels:
 - Delinquency each overdue invoice is managed separately. Where a single account has multiple overdue invoices, each invoice will have its own set of actions and correspondences.
 - Customer account each customer account is managed separately within a strategy.
 Where multiple bill to sites exist with overdue invoices, they will be managed together under one set of actions and correspondences.
 - Customer bill to each customer bill to site is managed separately. Where a single bill to site has multiple overdue invoices, they will be managed together under one set of actions and correspondences. Where a single customer account has multiple bill to sites with overdue invoices, the invoices under each bill to site will be managed separately and each bill to site will have its own set of actions and correspondences.





Universal Work Queue

VORK Type C	ount				0	perating Unit		1995
∃ My Tasks 1					L		•	
Meeting 1		Customer 🔺	Account *	Delinquencies ·	Amount Overdue	Address *	City ·	Sta
Delinquent Accounts 1	6	 A. C. Networks 	1143	5	61,900.33	Rue Pont Neuf	NANTERRE	
Broken Promises: Account 0		AT&T Universal Card	1005	5	217,884.13	5645 Main Street	Jacksonville	FL
Strategy Work Items: Acco 0		American Telephone & Tele	1001	10	193,857.58	32 Ave of the Am	New York	NY
		Business World	1608	21	319,854.67	2391 L Street	San Jose	CA
		CDS, Inc	1140	13	189,405.03	3 131 Commercial	Pittsburgh	PA
		Computer Service and Cons	1142	4	45,509.15	24 North Avenue	Burlington	MA
		Computer Service and Rentals	1006	44	1,347,078.99	301 Summit Hill	Chattanooga	TN
		Department of Defense	1086	3	95,596.28	68788 Genoa	Oakton	VA
		Federal Parts	1087	9	89,775.13	1151 Morton	Maysville	K١
		General Technologies	1007	4	118,621.59	320 N First St	SAN JOSE	CA
		Hilman and Associates	1004	4	165,287.35	1230 East 60th S	Tulsa	Oł
		Imaging Innovations, Inc.	1002	7	140,510.04	1 Imaging Place	Oakdale	M
		Modern Truck	1088	6	165,353.95	34 River Street	Cleveland	OF
		SmartBuy	1579	4	174,976.72	2 100 Smallman St	Pittsburgh	PA
		Total Internet	1008	15	239,972.04	123 Rock Harbor	Foster City	CA
		Worldwide Communications	1141	4	79,860.46	747 Alpha Drive	Cleveland	OF





Universal Work Queue Continued...

- The Universal Work Queue
 (UWQ) is the source for getting work.
- In the left pane, you can view Active, Complete or Pending Delinquent Accounts, Broken Promises Tasks owned by the collector that is logged into the system.
- In the right pane, you can view customers and drilldown on each customer line. The UWQ columns can be moved and sorted by any one column. Changes can be saved per collector preferences.

rk Type	Count						O	perating Unit		
My Tooko	1									Ē
Meeting	1	·	Customor	Account (Delinguencies	Amount	Overdue K	Address	City 4	C+r
Delinguent Accounts	16		A C Networks	1143	Delinquencies	5	61 900 33	Rue Pont Neuf	NANTERRE	010
Broken Promises: Account	0		AT&T Universal Card	1005		5	217.884.13	5645 Main Street	Jacksonville	FL
Strategy Work Items: Acco (0		American Telephone & Tele	1001	1	0	193,857.58	32 Ave of the Am	New York	NY
			Business World	1608	2	1	319,854.67	2391 L Street	San Jose	CA
			CDS, Inc	1140	1	3	189,405.03	131 Commercial	Pittsburgh	PA
			Computer Service and Cons	1142		4	45,509.15	24 North Avenue	Burlington	MA
			Computer Service and Rentals	1006	4	4	1,347,078.99	301 Summit Hill	Chattanooga	ΤN
			Department of Defense	1086		3	95,596.28	68788 Genoa	Oakton	VA
			Federal Parts	1087		9	89,775.13	1151 Morton	Maysville	KY
			General Technologies	1007		4	118,621.59	320 N First St	SAN JOSE	CA
			Hilman and Associates	1004		4	165,287.35	1230 East 60th S	Tulsa	OK
			Imaging Innovations, Inc.	1002		7	140,510.04	1 Imaging Place	Oakdale	MN
			Modern Truck	1088		6	165,353.95	34 River Street	Cleveland	ОН
			SmartBuy	1579		4	174,976.72	100 Smallman St	Pittsburgh	PA
			Total Internet	1008	1	5	239,972.04	123 Rock Harbor	Foster City	CA
			Worldwide Communications	1141		4	79.860.46	747 Alpha Drive	Cleveland	ОН

 Double click on any line to drilldown and open the Advanced Collections forms.





(Collect	tions	Form				Co Reco	llection rd Heade	r		
c	Collections - Evelyn Dur	nbar - Computer Serv	ice and Rentals, Chattan	iooga							
	First Evel	yn MI		Collectio	ins Status D	elinquent		Opera	ating Unit	Vision Industries	3
	Last <mark>Dun</mark> l	bar		Identificatio	n Number 87	7-76545491		View Acco	unt 👻	1006	
	Title Ms.			Custo	mer Since 📴	I-JUL-1970	V	Amount	Overdue	1,347,078.	99 GBP
	Organization Com	puter Service and R	en	Collecti	ons Score	7.9		Net	Balance	1,347,078.	99 GBP
	Address 301	Summit Hill Drive	•	Collectible Tra	insactions	44			DSO		0
	Email <mark>nobo</mark>	ody@localhost	Del	linquencies in	Past Year	44		Last Payment	Paid On	25-JUN-2008	
	Phone Type Tele	phone	•	Delinque	nt Invoices	44		Last Paymen	t Due On	17-MAR-2008	
	Phone 1	800 5558355		Busin	ess Level			Last Paymen	t Amount	18 738	90 GBP
Re		ry Accounts	Transactions Life	cycle S To 25-JUL	trategy 2008	Aging	Notes e Current	Tasks	Lo de Closed	oans Dis	play
	Transaction	riginal Amount 🕜 F	Remaining Amount	Days Late 🕐	Due Date	Class	1 Di	spute Amount	Dispute	e Date 🕜 Promi	sed ?
	• 510908	23,282.63	23,282.63	2296	25-JUL-2008	Invoice					
	510887	23,282.63	23,282.63	2298	23-JUL-2008	Invoice					<u></u> 2
	125251	121,562.39	121,562.39	2300	21-JUL-2008	Invoice					
	510868	23,282.63	23,282.63	2305	16-JUL-2008	Invoice					
	125173	70,459.82	70,459.82	2307	14-JUL-2008	Invoice					
	510847	23,282.63	23,282.63	2312	09-JUL-2008	Invoice					
	125054	11,548.61	11,548.61	2312	09-JUL-2008	Invoice					
	195052	0 674 40	0 674 40	0240	00 11 11 2000	Invoine					
		Filtered by			ę	Selected Tran	sactions 🗌	1		23,282.63 GB	Р
	Dunning	History	Transaction Details	Adju	ustment Proc	essing	Payme	nt Processing		Full Screen	







The profile tab is read-only information regarding your customer, the fields include:

- 1. Credit rating and other metrics
- 2. Past year installment payment metrics
- 3. Past year promises metrics

In the lower sections, you can define metrics through setup and assign values and alerts.





Profile Tab

- The Profile tab is the first tab in the Collections workbench. It provides a snapshot of delinquent customers by providing information on invoices and promises based on a rolling 12 month calendar.
- It provides information about the last payment made by the customer and the last customer interaction. The Delinquencies table displays all transactions that have a status of delinquent.

Collections - Evely	n Dunbar - (Computer Servi	ce and Rent	als, Chattanoog	а								
First	Evelyn	MI			Collections	Statu	IS Delinquent		0	perating Unit	Vision In	dustries	
Last	Dunbar			I	dentification N	Vumb	er 87-76545491		View A	ccount 🔹	1006		
Title	Ms.				Custome	r Sinc	e 01-JUL-1970		Am	ount Overdue	1,3	47,078.99	GBP
Organization	Computer	Service and Re	n		Collections	s Scol	re 7.9			Net Balance	1,3	47,078.99	GBP
Address	301 Summ	nit Hill Drive 📟	•	Coll	ectible Trans	action	ns 44			DSO			0
Email	nobody@l	ocalhost		Delinqu	iencies in Pa	st Yea	ar 44		Last Payr	nent Paid On	25-JUN-2	2008	
Phone Type	Telephone		·]		Delinquent li	nvoice	es 44		Last Pay	ment Due On	17-MAR-	2008	
Phone	1 800 5	5558355			Business	s Leve			Last Payr	ment Amount		18,738.90	GBP
		A	T	1.7			A .1	Neter	T				
Profile	History	Accounts	Transactio	ons Lifecyc	ie Strat	tegy	Aging	. Notes	Tas	sks L	oans		
с	redit Limit	2,999,996.00	GBP	Past Y	ar Installmer	nts:	Past Year Pr	romises:			Last Inte	raction:	
C	redit Hold	No		Du	e <u> </u>		Total	0	Туре	Issue Resol	ved		
Cre	edit Rating	Poor		On Tim	e <u> </u>		Broken	0	Date	22-DEC-200	6		
Coller	ctor Name	Jamie Jones		Unpai	d 0		Open	0 Cor	tacted By	Smith, Rick			
Include i	n Dunning	Yes		Lat	e 0				Result				
Metrics as of	07-NOV-20	14 Fil	ter by Selec	cted View 🗹									
Metric Name			,	Metric Value	r R	l 🗌	Metric Name			* N	letric Valu	ie	* Ri
Account Cred	lit Limit			2,	999,996.00	•	Average Days	Late					0 Lo
						N							







On the History tab, you are able to view previous transactions on-the-fly. While contacting this customer, you have the ability to see a quick view of their activity. From here you are able to drill down into specific transaction detail.





History Tab

- Use the History tab to view historic information based on the selected type, such as dunning or adjustments.
- Collectors have to review and prove "due diligence" for collections calls. Collections agents can see information about previous interactions that occurred with a customer about issues relating to collections activities.

Collections - Evely	n Dunbar - Comput	ter Service and Cor	isulting, Burlington						
First	Evelyn N	41	Co	ollections Status	Delinquent		Operating Unit	Vision Industries	
Last	Dunbar		ldent	ification Number	34-67420	Vie	Account 🔹	1142	
Title	Ms.			Customer Since			Amount Overdue	45,509.15	GBP
Organization	Computer Service	and Con	С	ollections Score	10.9		Net Balance	45,509.15	GBP
Address	24 North Avenue	Bu 😶	Collecti	ble Transactions	4		DSO		0
Email	nobody@localhos	<u>:t</u>	Delinquenc	ies in Past Year	4	Last	Payment Paid On	18-JUN-2008	
Phone Type	Telephone		Del	inquent Invoices	4	Last	Payment Due On	03-JUN-2008	
Phone	1 800 8881000	0 1234		Business Level		Last	Payment Amount	17,597.97	GBP
Profile	History Acco	ounts Transact	tions Lifecycle	Strategy	Aging	Notes	Tasks Lo	pans	
Type All		*	Date 11-MAY-200	0 To	07-NOV-2014	1		Display	
Transaction	Activity	* Status	 Activity Date 	Amount '	Currency '	Operating Unit	* Notes		
* 252798	Payment	Applied	18-JUN-2008	17,597.97	GBP	Vision Industries			
252209	Payment	Applied	16-JUN-2008	31,689.11	GBP	Vision Industries			
245804	Payment	Applied	06-MAY-2008	21,025.98	GBP	Vision Industries			
245385	Payment	Applied	02-MAY-2008	24,356.22	GBP	Vision Industries			_
241119	Payment	Applied	03-APR-2008	2,685.82	GBP	Vision Industries			
240895	Payment	Applied	02-APR-2008	22,710.17	GBP	Vision Industries			
240678	Payment	Applied	01-APR-2008	118,369.81	GBP	Vision Industries			
237776	Payment	Applied	10-MAR-2008	14,517.60	GBP	Vision Industries			
237375	Payment	Applied	06-MAR-2008	41,277.10	GBP	Vision Industries			
	<i></i>								
						Transaction Details		Details (G)	







The account tab lists all accounts within a parent company and allows the user to drill down on the accounts.





Accounts Tab

- The Account tab displays Information about the selected account. Click the Details Button for more information about the selected account.
- Additionally, the Customer Master is available from this screen.

Collections - Danielle Gasper - Hilman and Ass	ociates, Tulsa						_ 🗆 🗙
First Danielle M I		Collections Statu	S Delinquent		Operating Unit	Vision Industries	
Last Gasper		Identification Numbe	r 78-45654786		View Account 🔹	1004	
Title Ms.		Customer Sinc	•		Amount Overdue	165,287.35	GBP
Organization Hilman and Associates		Collections Scor	e 10.9		Net Balance	165,287.35	GBP
Address 1200 West 129th Stre 😁	C	ollectible Transaction	3 4		DSO		0
Email nobody@localhost	Delin	quencies in Past Yea	r 4		Last Payment Paid On	18-JUN-2008	
Phone Type Telephone 💮 🚥		Delinquent Invoice	s 4		Last Payment Due On	20-JUN-2008	
Phone 1 800 5558355		Business Level			Last Payment Amount	27,840.05	GBP
Profile History Accounts	Transactions Lifecy	ycle Strategy	Aging	Notes	Tasks Lo	ans	
Account Number - Account Name	Account Status	Name	Hilman and As	sociates			
1004 Hilman and Associ.	Active	Number	1004		Susnension Date		
		Status	Active		Termination Date		
		Tax Code			Statement Cycle	Monthly (25th)	_
		Refund Method			Tax Rounding Rule		
		Arnount Overdue	165.287.	35 GBP	Score		
		Net Balance	165,287.	35 GBP			
	Display All		(⊻iew Open	Lines Listing Payr	nent Processing)
Details Customer Standard							





Guidelines for Account Relationships

- When you create relationships between any customer accounts in Oracle Receivables, you
 indicate that the relationship is either one-way or reciprocal.
- When you apply receipts to an invoice in a one-way relationship, the parent account can apply receipts to the invoices in the related account, but receipts in the related account cannot be applied to the parent account's invoices. In other words, the parent can pay for the child but the child cannot pay for the parent in a one-way relationship.
- When applying invoices to commitments, an account can only apply invoices to commitments that it owns or to commitments of a parent customer account to which it is related. Reciprocal account relationships allow parties to pay each other's debit items and enter invoices against each other's commitments.
- You can define an unlimited number of customer account relationships.







In the transactions tab the customer's transaction are available. Results may be filtered on Invoice, Credit Memo, Debit Memo or Chargeback. From the transaction tab, payments can be processed, adjustments can be entered and other actions like disputes are managed. This is recommended as the default tab for collectors.





Transactions Tab

- In the Transactions tab select one of the following transaction classes for a selected account and date range:
- Invoice, Credit memo, Debit memo, Chargeback, Deposit Guarantee,
- Select a transaction and click
 Transaction Details.
- The Transaction Details window displays the line items for the transaction.
- If you want to send a copy of the transaction to the customer, then click Send Copy.







Disputes – Transaction Tab

- Debtors often refuse to pay invoices because they do not believe they owe money for a variety
 of reasons. Use this procedure to submit a dispute against an invoice (whether or not it is
 delinquent). Once created, a dispute is sent to Oracle Receivables via the Credit Memo
 Workflow for review and resolution.
- In the Transactions tab, select the invoice and click Transaction Details.
- If the customer is disputing a specific invoice line item, then perform the following steps:
 - Select Specific Invoice Lines from the Dispute Section LOV.
 - Select the line item.
 - Enter the dispute amount or dispute quantity for the line. If the invoice has no line items, then the line-item related dispute fields are not accessible.
 - The application calculates the dispute amount if you enter a dispute quantity. The dispute amounts are totaled in the Dispute Total field.



Next



Disputes – Transaction Tab Continued

- If the customer wants to dispute a section of the invoice, then use the LOV in the Dispute Section field to select one of the following:
- Lines subtotal
- Shipping
- Tax
- Total
- The total amount for the selected section appears in the Dispute Totals field. Earlier disputes are not included in the total.
- If the customer's dispute is over an expected discount, enter the discount amount.
- The amount is calculated using the entered percent against the invoice total prior to shipping and tax.
- Select a dispute reason.
- Optionally, enter a note.
- Click Dispute.





Disputes – Transaction Tab Continued

- A dispute confirmation message containing a dispute number appears and can be used as a reference between customer and collector.
- Confirmation of the dispute is sent automatically if the necessary profiles are set and a default One-to-One Fulfillment template is defined.
- The dispute creates a Credit Memo Request in Oracle Receivables.
- While invoices are in dispute they are no longer labeled as delinquent. Disputed transactions are recorded in Interaction History, including the transaction number, class, type, date, status, amount, remaining amount, customer name, and organization.







You can view your customer's outstanding account balances on the Aging tab in Collections.





Aging Tab

- You can view your customer's outstanding account balances on the Aging tab in Collections. The Aging tab opens using the default aging bucket defined when you set up Collections, but you can view account balances using any aging bucket defined in Oracle Receivables. You can modify your display by specifying an aging bucket or by choosing to summarize open credits.
- Collections calculates and displays the total outstanding amounts for the current data level view, which can be by customer, bill to, or account. Aging per individual delinquency is not available.
 - You can view finance charges, approved and pending adjustments, and amounts in dispute.
 - You can view the amount of receipts at risk.
 - If you select to summarize open credits, you can view credits not aged for unapplied cash, on account cash, on account credits, cash claims, and prepayments.
 - Select the Transaction button to view all transactions for an aging bucket line. From there
 you can select a transaction and view transaction details, process payments, or enter a
 dispute.





Aging Tab Continued

Collections - Danielle Ga	sper - Hilman and Ass	ociates, Tulsa								_ 🗆 🗆 🛛
First Daniel	le MI		Colle	ections Status	Delinquent		Operatir	ng Unit 🚺	Vision Industries	
Last Gaspe	er		Identific	cation Number	78-45654786		View Account	t 🔻 🕇	1004	
Title Ms.			Cu	ustomer Since			Amount C)verdue	165,287.3	65 GBP
Organization Hilma	n and Associates		Coll	lections Score	10.9		Net B	lalance	165,287.3	65 GBP
Address 1200 V	West 129th Stre 📟		Collectible	e Transactions	4			DSO		0
Email <mark>nobod</mark>	<u>y@localhost</u>		Delinquencie	s in Past Year	4		Last Payment P	aid On 🛉	18-JUN-2008	
Phone Type Teleph	ione 💮		Delin	quent Invoices	4		Last Payment D	Due On 💈	20-JUN-2008	
Phone 1 8	00 5558355		B	usiness Level			Last Payment A	Amount	27,840.0	5 GBP
Profile History	Accounts	Transactions	Lifecycle	Strategy	Aging	Notes	Tasks	Loa	ans	
Aging Bucket Staten	nent	Open Credits	Age		ude Receipts a	at Risk			(D	isplay
Bucket Statistics Receipts at Risk Finance Charges	0.00	F	Adjustr ^p ending Adjustr	nents	0.00		Disp	oute Amo	ount	0.00
Aging Bucket Line		Collect	tible Amount	Invoice Install	ments Curre	ency	Open Credits			
Current			0.00		0 GBP		Unopplic	d Cook		
1-30 Days			0.00		0 GBP		Ollappie	su Casil		
31-60 Days			0.00)	0 GBP		On Accou	nt Cash		
61-90 Days			0.00		0 GBP		On Account	Credits		
Over 90 Days			165,287.35		4 GBP		Cash	Claims		
<< Totals >>			165,287.35		4 GBP		Prepa	yments		
								(Transactio	ns







Collectors can enter notes in the following situations: Processing a payment Recording a promise to pay Processing a dispute Reversing a payment Recording information related to a task





Notes Tab

- Collectors can enter notes in the following situations:
- Performing any interaction on a delinquency
- Processing a payment
- Recording a promise to pay
- Processing a dispute
- Reversing a payment
- Recording delinquency information
- Recording later stage delinquency information such bankruptcy, litigation, write-off, repossession.
- Recording information related to a task



Collections - Danielle Gasper - Hilman and As	sociates, Tulsa						
First Danielle M I	Coll	lections Status	Delinquent		Operating Unit	Vision Industries	
Last Gasper	Identifi	ication Number	78-45654786		View Account 🔹	1004	
Title Ms.] c	ustomer Since			Amount Overdue	165,287.35	GBP
Organization Hilman and Associates	Col	llections Score	10.9		Net Balance	165,287.35	GBP
Address 1200 West 129th Stre 🚥	Collectibl	e Transactions	4		DSO		0
Email nobody@localhost	Delinquencie	es in Past Year	4		Last Payment Paid On	18-JUN-2008	
Phone Type Telephone 🛛 🚥	Delir	nquent Invoices	4		Last Payment Due On	20-JUN-2008	
Phone 1 800 5558355) 6	lusiness Level			Last Payment Amount	27,840.05	GBP
Profile History Accounts	Transactions Lifecycle	Strategy	Aging	Notes	Tasks Lo	bans	
View from 07-NOV-2014 To	07-NOV-2014 Display) Түре 🕻	Callback		Status Public		
Date / Note	Creator Na 🦿 Tv	Date	7-NOV-2014	17:24:59	Created by Maso	n, Mr. Chris	
	oreator nu Ty						
		Note	lest note for d	lemo			
New All Notes			More			Related to	





Use the task tab to enter tasks for follow-up Tasks for Collectors are available in the Universal Work Queue and tasks can be assigned to fellow team members





Task Tab

- Use the Task tab to enter tasks for follow-up
- Tasks for Collectors are available in the Universal Work Queue.
- A useful tool to track call backs in a single source, you can also assign tasks to other members of your collection team







Advanced Collections Work Item Example

Customer Name Address Line 1 City County Post Code				SOLUTIC	NS LTC
7* November 2014					
Re: Customer Refere	ence: 900765				
Dear Sit/Madam		FURTHER REI	MINDER		
Further to previous o account	orrespondence our rei	cords continue to s	how that the transactions I	sted below remain outstar	nding on your
if you have any query below.	apainst them or any	other reason for or	a second sizes a second		
Transaction No.	Transaction Date	Due Date	Transaction Amount	me immediately using the	e contact detail
Transaction No.	Transaction Data 01-Jun-2014	Due Date 05-Jun-2014	Transaction Amount	me immediately using the Amount Oning 52,000,00	e contact detail
Transaction No. 1234556 1234557	Transaction Date D1-Jun-2014 D1-Jun-2014	Due Date 05-Jun-2014 05-Jun-2014	Transection Amount E2000.00 E3,000.00 Fotal Salance Due	me immediately using the Amount Owing 22,000.00 23,000.00 25,000.00	e contact detai
Transaction No. 1234556 1234557 When making payme Cheques and payme	Transaction Date D1-Jun-2014 D1-Jun-2014 and please use the follow nits should be made pr and customer reference	Oue Date 05-Jun-2014 05-Jun-2014 06-Jun-2014 owing procedures: ayable to Namos 8 e on all payment d	Transcion Amount Transcion Amount E2000.00 E3,000.00 Total Balance Dee Iolutions Ltd and sent to the coumentation.	me immediately using the Amount During E2,000,00 E3,000,00 E3,000,00 E3,000,00 E3,000,00	a contact detai
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Next steps....

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