

Partnering With API Wizard

Overview

API Wizard's partner network spans the range from independent Oracle consultants to large consulting organizations.

There are several ways to work with API Wizard to add value to your products and services:

Use API Wizard in projects

Our consulting partners use API Wizard to get Oracle projects done faster. API Wizard dramatically reduces the technical conversion involved in re-implementations, data conversions, rolling out new Oracle modules, etc. The significant time savings will increase profit margins, help you make more competitive bids, and help you win more work. Indicating that you use API Wizard in project work gives your prospects and clients confidence that you make use of best-in-class tools to help make their project cost effective and successful.

Using API Wizard, core data conversion and data integration work can be performed by business analysts and developers. You can even get clients to help with data conversions and cleanups, improving data quality and lowering costs.

When the project is finished, consulting partners can leave the client with a complimentary API Wizard license.

Resell API Wizard

API Wizard solves all kinds of Oracle data processing challenges and pain points. Our consulting partners earn referral and re-seller fees while helping clients.

API Wizard gives consultants another way to engage clients, and having those conversations can sometimes lead to new projects, whether they involve API Wizard or not. A consultant who knows API Wizard has an extra way to be valuable to clients.

Build on API Wizard Platform

Build solutions on the API Wizard platform in areas you know well. We add those to the API Wizard offering and share revenue from the sale of those products. Additionally, if a prospect or client is interested in project work in an area where you've built an Oracle solution using API Wizard, we will refer them to you. This can potentially create new consulting and project opportunities.

Leverage domain expertise

API Wizard works with many different customers and prospects around the world each year, helping them understand how they can streamline business processes in every imaginable part of Oracle EBS using API Wizard and public APIs and/or open interfaces. If you have domain expertise in a particular module or area, we have opportunities to either refer our customers and prospects to you or to work collaboratively with you on pre-sales and post-sales processes. This is an opportunity to meet and work with Oracle EBS customers that you probably wouldn't otherwise.

About API Wizard

API Wizard is the multi-faceted productivity platform for Oracle EBS which provides significant time and cost savings to its customers. API Wizard leverages Oracle's infrastructure of APIs and Open interfaces to generate Excel based user interfaces for any Oracle task, without programming, through a GUI configuration process. By leveraging existing process packages provided by API Wizard and its partners or by easily building any type of process improvement using the API Wizard no-programming integrated development environment, organizations are able to greatly improve data entry, data updating, and reporting.

- Data entry and data updating – Enter or update data in every Oracle module for any business process in a fraction of the time it currently takes. Highly tailored Excel worksheets serve as the user-interface for incredibly efficient data processing. There is no easier or better way to get data into Oracle and no better way to update existing Oracle data.
- Reporting – Report on any Oracle data, in every module and for any process with high impact reporting in Microsoft Excel. An incredibly sophisticated, yet easy-to-use reporting environment includes live drill-down between reports, pre-built report workbooks which can be refreshed with the click of a button, on-demand reports, reports which drive pivot tables and charts, function-based reporting where reports are essentially Excel formulas, and many other features.
- API Wizard customers experience time savings and process efficiency across the organization, from Finance to Manufacturing, Human Resources to Projects, Service to IT - across all of the Oracle EBS modules and functionality.

For more information, please email us at: partners@api-wizard.com or call 1-800-691-8714, option 1.

API Wizard: EVERY Module, ANY Process®

www.api-wizard.com

800-691-8714

