



THE TOP 12 REASONS CUSTOMERS LOVE OUR DECISION SUPPORT TOOL

When it comes to choosing a health plan, one of the most important aids you can give your employees is a dynamic decision support tool.

It's more than just a static plan comparison; it guides employees through their decision step-by-step. Employees can look at coverage options (self, family, spouse), run different data-driven medical spending scenarios and review a recommendation based on all their inputs. This, along with benefits education and coaching support, gives employees the confidence to select the best plan for their needs.

Our Tango Decision Assist™ software is powerful and offers more than other decision support tools. Here are the top 12 reasons our customers love our decision support tool.

PERSONALIZED FOR BETTER DECISION MAKING



1 **Personalized data**

Unlike other tools that provide an overall claims cost, Decision Assist can provide a tangible baseline for medical spending by aggregating employees' detailed, individual medical and pharmacy claims data from the prior year. If you don't have claims data, we provide a unique perspective with aggregated peer data that shows average medical costs of people like your employees and their families.

2 **Comprehensive comparisons**

Our recommendation not only lets employees compare all plans, but gives them an option to filter by their personal priority (e.g., lowest out-of-pocket cost or lowest premium) and see the plan costs graphically to easily compare.

3 **Interactive and transparent**

Employees can run different medical spending scenarios and see the immediate, transparent out-of-pocket cost impacts on their plan choices. They can quickly see how changing their medical spending affects the plan recommendation. On average, employees run at least three scenarios.

STREAMLINED EXPERIENCE FOR EMPLOYEES



- 4 Quick recommendation**
Our tool saves employees time by efficiently guiding them, without distraction, to an initial data-driven decision within three minutes or less.
- 5 Mobile-friendly**
Our solution was designed to look and work great on both mobile devices and desktops so that employees can access the tool how and where they want to—they can even use it at home with their families.
- 6 Easy-to-use**
We provide simple navigation throughout and clear, credible recommendations using engaging visuals and everyday language. Users also learn how their services interact with the plan design itself, such as their deductible or out-of-pocket maximum. A retirement calculator feature helps employees visualize the investment possibilities of choosing an HSA.
- 7 Part of the enrollment workflow**
Once employees interact with their plan choices and are ready to select a plan, the tool provides next steps and a connection back to the enrollment platform, including their desired plan and recommended HSA or FSA contribution amounts.

TAILORED TO EMPLOYERS' NEEDS



8 **Standalone tool**

We can integrate with any benefits platform or simply be available for direct use by a spouse.

9 **Customized to your brand**

We customize the tool to your corporate brand and unique plans so that it's a seamless experience for your employees. In addition, we can display content and links to important changes, provider directories or prescription drug lists. You can include logos, graphics or characters—we don't prescribe.

10 **Flexible and comprehensive software**

Our software and data experts modify the experience for many kinds of health plans and benefits such as PPO, HDHP, wellness incentives and narrow networks (e.g., ACOs). We can vary premium tiers by salary and include further customizations such as wellness participation, embedded deductibles, dental, vision and more.

11 **Success metrics**

After open enrollment, our experts can pull data from your decision support tool and compare it to enrollment data. You can use the identified trends to help measure the success of enrollment and provide insights to shape next year's plan design.

12 **Wellness centers**

We can augment the medical spending estimates to include reduced medical costs at on-site wellness centers.

A COMPREHENSIVE, PROVEN SOLUTION



Plus, our Tango Decision Assist tool can be supported by our expert Benefits Coaches and year-round benefits communications and education. These three parts of our solution come together to support employees in their understanding of benefits and open enrollment decisions and continuously in getting the most out of their benefits throughout the year. We can also pull it all together for your employees on a benefits landing page at the beginning of the tool experience highlighting educational materials and links to everything your employees might need to access.

Perhaps best of all, Tango Decision Assist is a proven, reliable solution. We have lots of experience educating employees on new plans, increasing employee engagement with their benefits (especially HSAs) and helping guide employees to select the best plans for their needs.

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